

# MedLife Group

*September 2026*



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These projections should not be considered a comprehensive representation of Med Life S.A.'s cash generation performance.

Therefore, the final results achieved may vary significantly from the forecasts, and the variations may be material.

All amounts are expressed in RON, unless otherwise specified.

# MedLife at a glance

- Leading private healthcare provider in Romania and one of the largest players in CEE.
- 24.1% revenue CAGR over the past 5 years, underpinned by both organic growth and M&A.
- Balanced and highly synergistic business model, with 6 mutually reinforcing business lines and 2 distinct brands (MedLife and Sfânta Maria) capturing revenue across all disposable income classes.
- Largest healthcare facility portfolio and a strong healthcare prevention package (HPP) client base in Romania.
- Predominantly private-pay revenue base, with only 34% of revenue generated from NHIH-insured patients.
- Supportive market environment with private healthcare market growth projected at around 9% CAGR over 2026 – 2031\*.
- Strong track record of successful management of organic growth and acquisitions.

*\*Source: Medicover Investor Update presentation February 2026, PMR - Private Healthcare Market In Romania 2026 report.*



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# About Us

- MedLife Medical System
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- Corporate Governance Structure
- MedLife on BVB
- 2025 at a Glance
- 2026 Outlook
- 2026 Consolidated Budget

# MedLife Medical System: Unique Revenue Capture Model

Balanced and highly synergic business model, with mutually reinforcing business lines

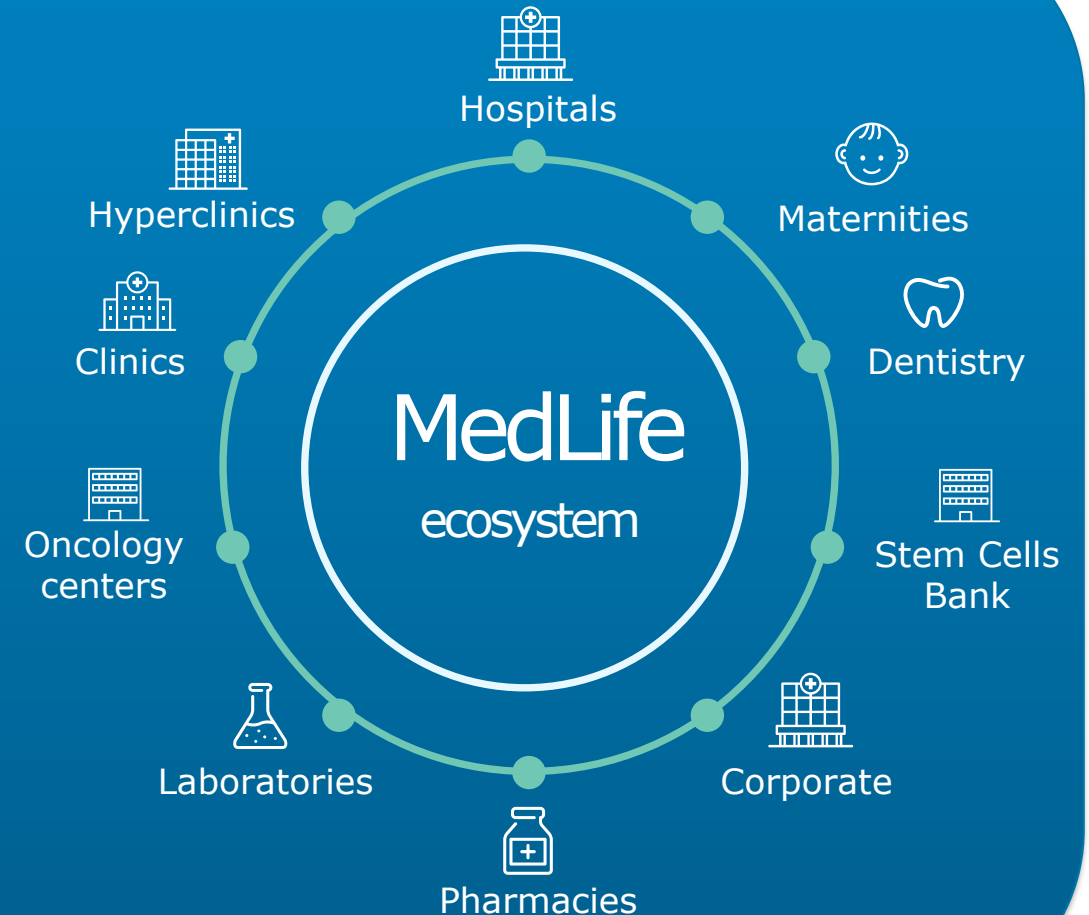
Founded in 1996, MedLife is the leading private healthcare provider in Romania (by Sales figures, number of medical units, number of beds), assisting over time more than **6.5 million unique patients**.

It operates the widest network of **clinics** and mono and multidisciplinary **hospitals** at national level, one of the largest networks of medical **laboratories**, and has a large client database for HPP (**healthcare prevention package**). The Group includes a **dentistry** business line as well, and is also active in the **pharmacies** business.

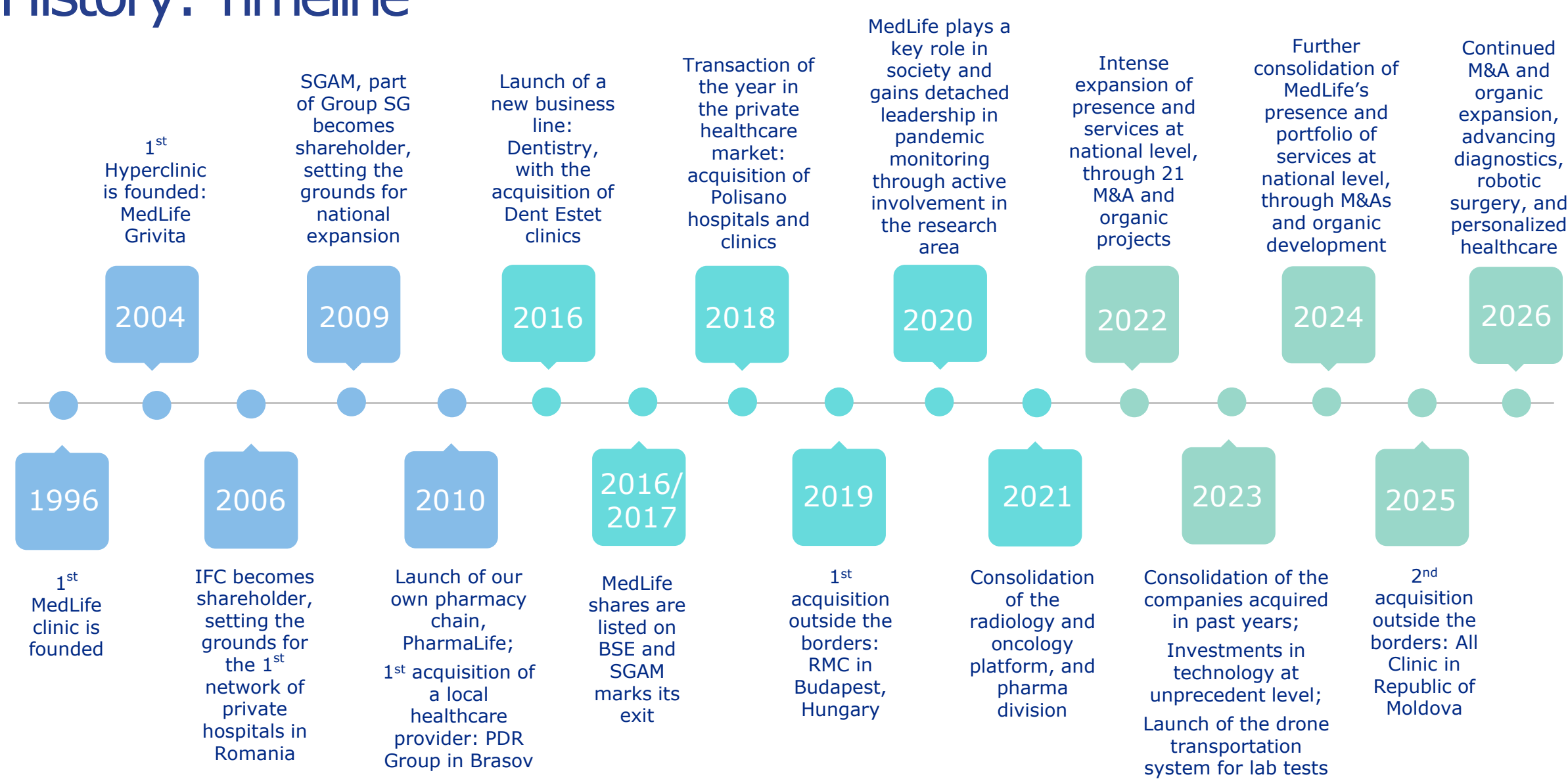
MedLife's presence in all the core healthcare service areas is the basis of the Group's **unique revenue capture model**, offering patients a complete service, from prevention to diagnosis and treatment.

MedLife Group has a successful **growth** history both **organic**, as well as through **acquisitions**. Starting 2009, MedLife completed the acquisition of over **100 companies**. Its strong and experienced management team has been able to create and manage these growth opportunities, acquiring valuable knowledge and experience, which allows us to find the best way to continue expanding successfully.

## Flow of Referrals Among Business Lines

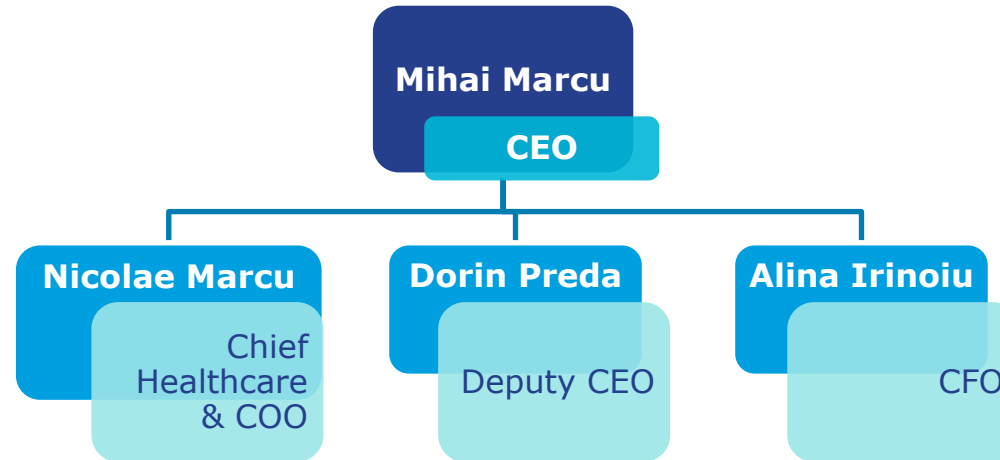


# History: Timeline

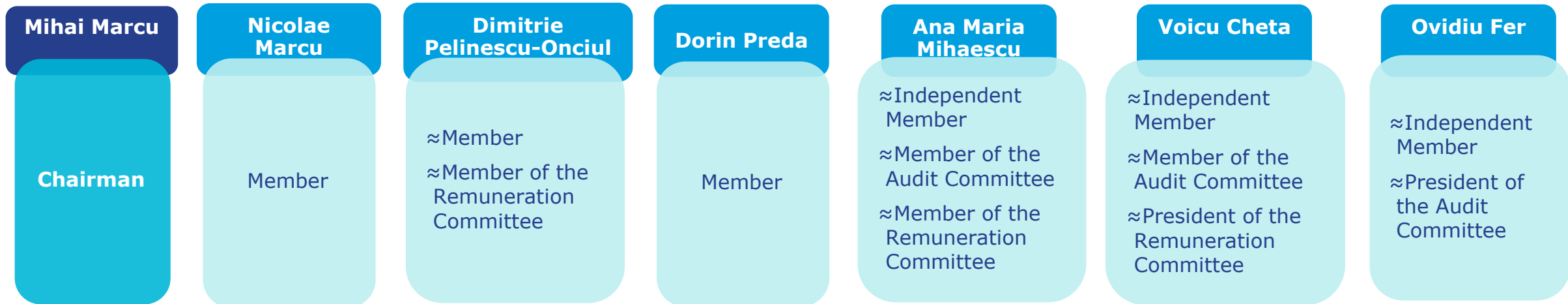


# Corporate Governance Structure

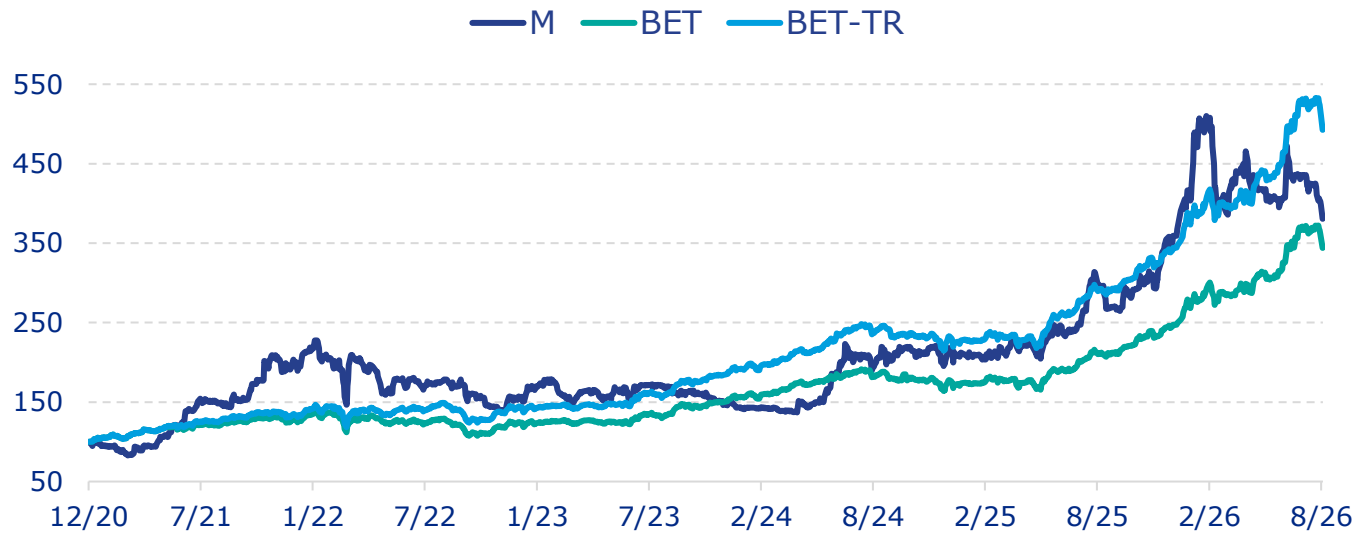
## Executive Team



## Board of Directors



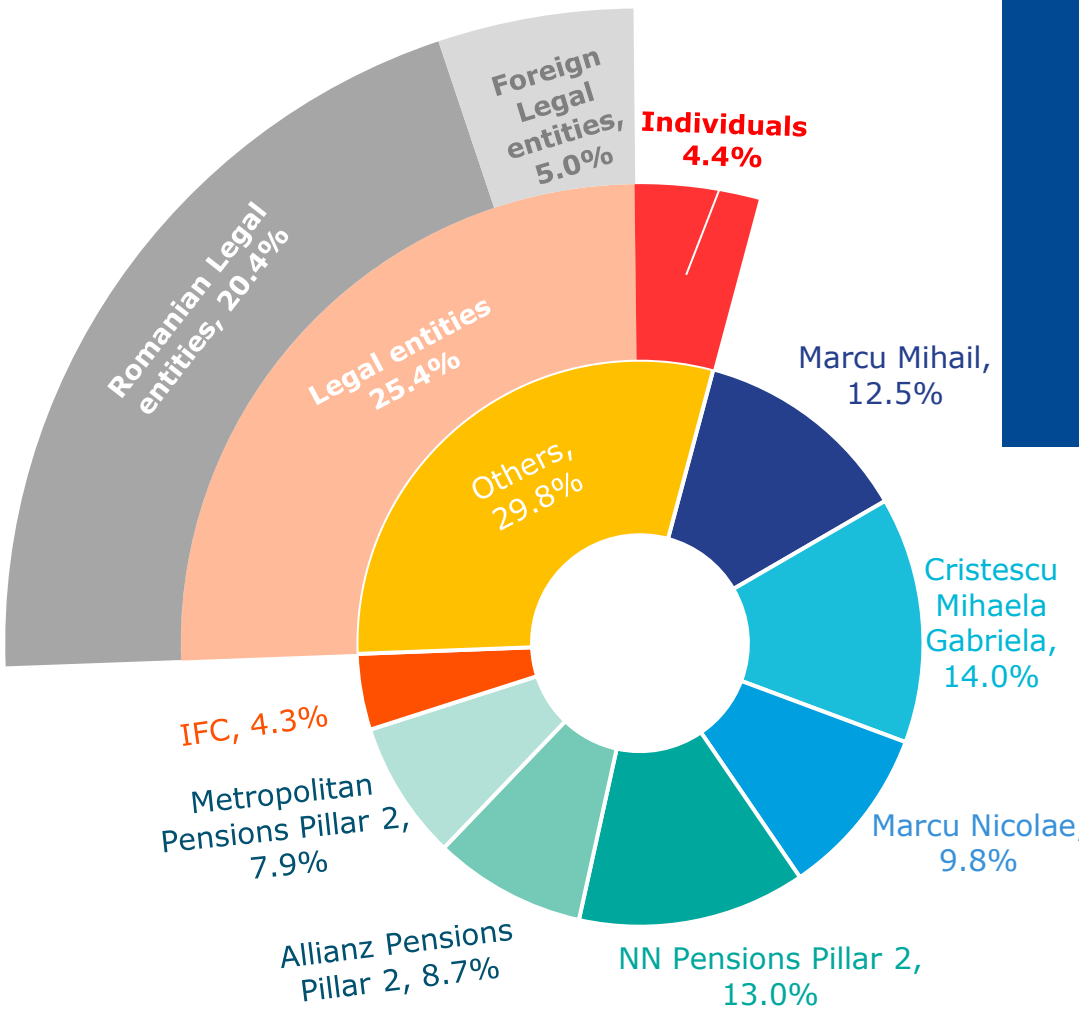
# MedLife on BVB



| Trading perf.<br>(as at 31 Aug'26) | Price Var.<br>(%) | AVDT<br>(RON mn) | Analyst coverage    |                  |
|------------------------------------|-------------------|------------------|---------------------|------------------|
| 2025                               | 77.2              | 1.2              | BCR                 | Caius Roa Rapanu |
| 2026 YTD                           | 3.7               | 2.5              | BT Capital Partners | Horia Popescu    |
| 12mo                               | 32.6              | 2.2              | ODDO BHF Raiffeisen | Daniela Popov    |
| 6mo                                | (19.4)            | 2.3              | Swiss Capital       | Daniela Mandru   |
| Market cap.                        |                   | 5,666            | Wood & Company      | Bram Buring      |

| Index inclusion |                                                                |
|-----------------|----------------------------------------------------------------|
| BVB             | BET   BET-XT   BETPlus   BET-TR   BET-TRN   BET-BK   ROTX      |
| FTSE Russell    | FTSE Emerging Markets Global Small Cap   FTSE Frontier Markets |
| MSCI            | MSCI Frontier IMI   MSCI Romania IMI                           |

Shareholder structure as at 30 June 2026



# 2025 at a Glance

The Group recorded a **consolidated pro-forma turnover** of RON 3.17 billion in 2025, representing an **increase** of nearly **17%** versus 2024 (out of which **organic revenue growth** of **14.14%**), driven by a constant demand for medical service, the gradual ramp-up of the newly added capacities, as well as the acquisitions finalized during the period.

**Pro-forma EBITDA** advanced by **16.3%**, reaching RON 459.7 million.

Across all business lines, the hospitals and the laboratories divisions led the strong performance, followed by the clinics network, reflecting on the Group's resilience, and its relevance for the healthcare market in Romania, in a challenging economic context. Strategic investments in advanced equipment, new facilities, and highly skilled medical teams are progressively translating into stronger operational performance and improved service capabilities. This comes in the context of softer consumption trends and an ongoing fiscal and administrative reform period, which continues to shape overall market dynamics.

## Organic developments

The Group continued to expand its medical infrastructure by completing in 2025 a series of organic projects:

- the 2<sup>nd</sup> stage of development of the **MedLife Craiova hospital**, namely the new **operating theatre**. Starting 2026, the hospital's attention will increasingly focus on highly complex oncological surgery, given that a large part of its patients are treated for oncological conditions.
- the opening of a **new multidisciplinary hyperclinic in Pitesti**, following a EUR 3 million investment.
- the opening of a **new Neolife medical center in Bacau**, at the end of 2025, which represents an important step for the access of patients from Bacau and neighboring counties to modern and integrated oncology services.

## Acquisitions

We consolidated the Group's presence and operational reach through two acquisitions:

- **All Clinic** in the Republic of Moldova, which marks MedLife's 2<sup>nd</sup> expansion outside Romania.
- **Medstar clinic group**, a traditional provider from Cluj-Napoca, which consolidates the MedLife Group's presence in Transylvania. The transaction, realized through the Sfanta Maria network, was finalized in January 2026.

# 2026 Outlook

- Consumer spending has remained subdued in 2026, continuing the softer consumption trends observed since the end of last year. Nevertheless, healthcare continues to be a constant priority for Romanian consumers, with demand for quality medical services remaining resilient despite the broader macroeconomic context.
- Economic stabilization measures have gradually contributed to an improvement in market sentiment, supporting a more balanced environment. At the same time, we continue to closely monitor the impact of inflationary pressures and fiscal adjustments on purchasing power and corporate healthcare budgets, while remaining prepared to adapt to evolving market conditions.
- In the short to medium term, we remain focused on maintaining a stable, growth-oriented trajectory, supported by a disciplined operational approach, a diversified healthcare platform, and continued strategic investments. Our priorities remain operational efficiency, sustainable growth, and disciplined capital allocation, while preserving the flexibility to respond effectively to changes in the macroeconomic environment.

## Strategic priorities

### Genetic testing and personalized medicine

Following the launch of the **Longevity100+** program in October 2025, expanding patient access to genetic testing, personalized prevention, and predictive diagnostics remains an important strategic focus for the Group. The first results announced early 2026 have further confirmed the growing relevance of genomics and reinforced our long-term strategy of developing higher value-added medical services focused on prevention and early diagnosis.

### Technology and innovation

The Group continues to advance the development of new products leveraging advanced technologies, genetics and imaging, further strengthening its positioning in personalized medicine and preventive healthcare. At the same time, the modernization and transformation of our digital application are progressing, with the ambition for the platform to become one of MedLife's key strategic assets in the years ahead. Through these initiatives, we continue to focus on improving the patient experience, enhancing operational efficiency, and expanding access to personalized medical services, while further strengthening MedLife's long-term innovation capabilities.

### M&A activity

We remain active in the market and continue to closely monitor the transaction landscape. While we maintain a selective and disciplined approach to M&A, we continue to evaluate opportunities that are aligned with our strategic priorities and long-term development plans, while remaining attentive to the evolving market environment.

# 2026 Consolidated Budget

| (RON)                                 | Financial year         |                        | Variance        |
|---------------------------------------|------------------------|------------------------|-----------------|
|                                       | 2025<br>IFRS, audited  | 2026<br>Budget         |                 |
| Revenue from contracts with customers | 3,173,518,743          | 3,528,888,010          | 11.2%           |
| Other operating revenues              | 13,006,001             | 9,138,121              | (29.7)%         |
| <b>OPERATING INCOME</b>               | <b>3,186,524,744</b>   | <b>3,538,026,132</b>   | <b>11.0%</b>    |
| <b>OPERATING EXPENSES</b>             | <b>(3,027,530,014)</b> | <b>(3,340,130,583)</b> | <b>10.3%</b>    |
| <b>EBITDA</b>                         | <b>444,787,561</b>     | <b>511,966,582</b>     | <b>15.1%</b>    |
| <i>EBITDA margin (%)</i>              | <i>14.0%</i>           | <i>14.5%</i>           |                 |
| <b>OPERATING PROFIT</b>               | <b>158,994,730</b>     | <b>197,895,549</b>     | <b>24.5%</b>    |
| <i>OPERATING PROFIT margin (%)</i>    | <i>5.0%</i>            | <i>5.6%</i>            |                 |
| <b>FINANCIAL RESULT</b>               | <b>(139,857,083)</b>   | <b>(137,825,346)</b>   | <b>(1.5)%</b>   |
| <b>NET RESULT</b>                     | <b>(3,850,654)</b>     | <b>35,927,866</b>      | <b>1,033.0%</b> |
| <i>NET RESULT margin (%)</i>          | <i>(0.12)%</i>         | <i>1.02%</i>           |                 |



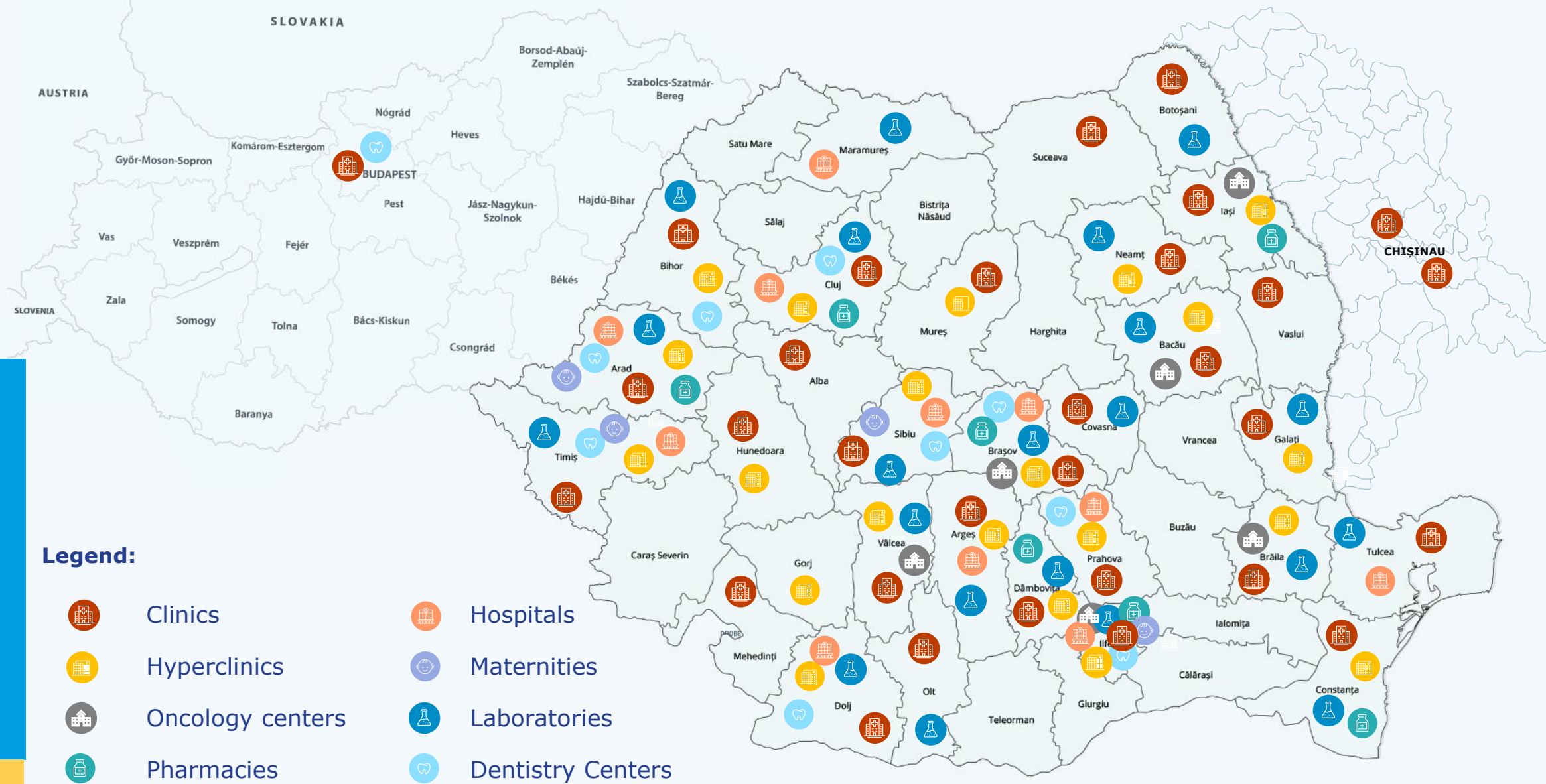
# MedLife

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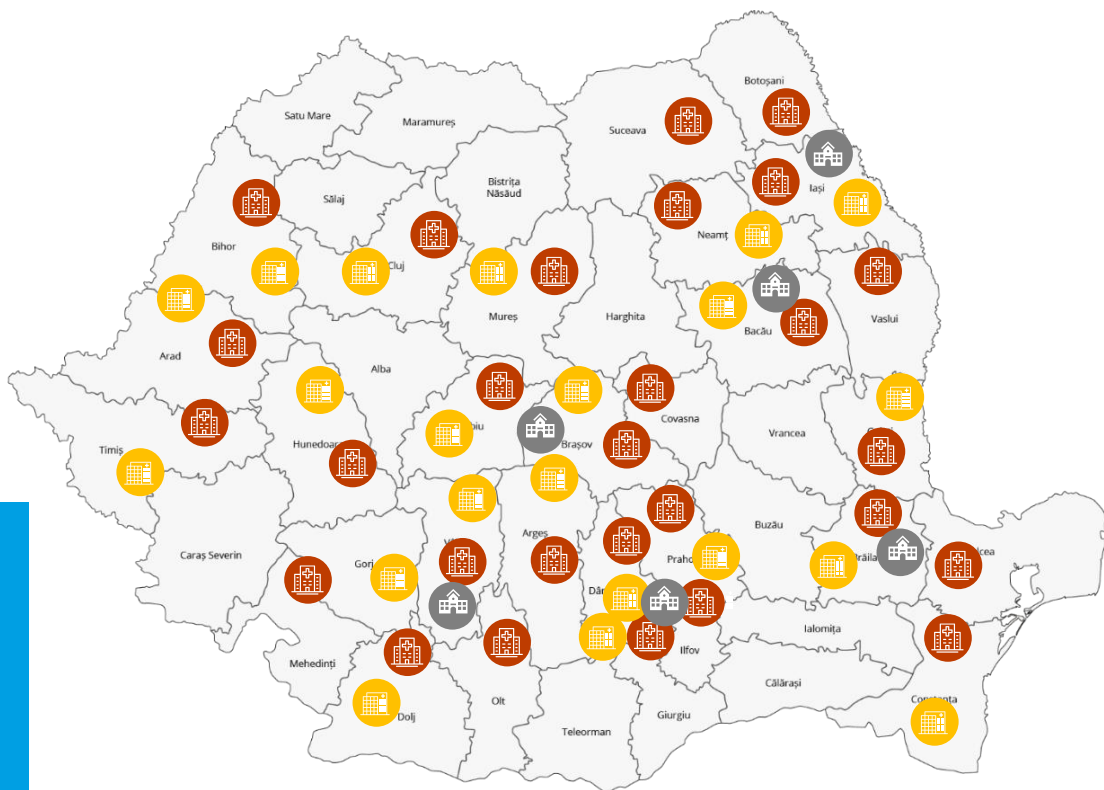
## Our Network

- MedLife Network
- Clinics
- Hospitals
- Laboratories
- Dentistry Centers
- Pharmacies
- Corporate and Others

# MedLife Network



# Clinics



37

Hyperclinics

87

Clinics

7

Oncology  
centers

## Hyperclinics

Integrated “**one-stop-shop**” medical centers in large urban areas with populations above 175,000 inhabitants, a **pioneer concept** developed by MedLife in Romania.

Combine consultations across over than **40 specialties** with advanced imaging such as MRI, CT, radiology, ultrasound, and mammography, together with laboratory services and pharmacies.

With over **20 medical offices per unit**, Hyperclinics enable a seamless patient journey from prevention and diagnosis to treatment, while improving efficiency through full integration of services across the Group.

## Clinics

Smaller outpatient units, typically comprising between **5 and 12 medical offices**, located in secondary cities and high-density urban areas.

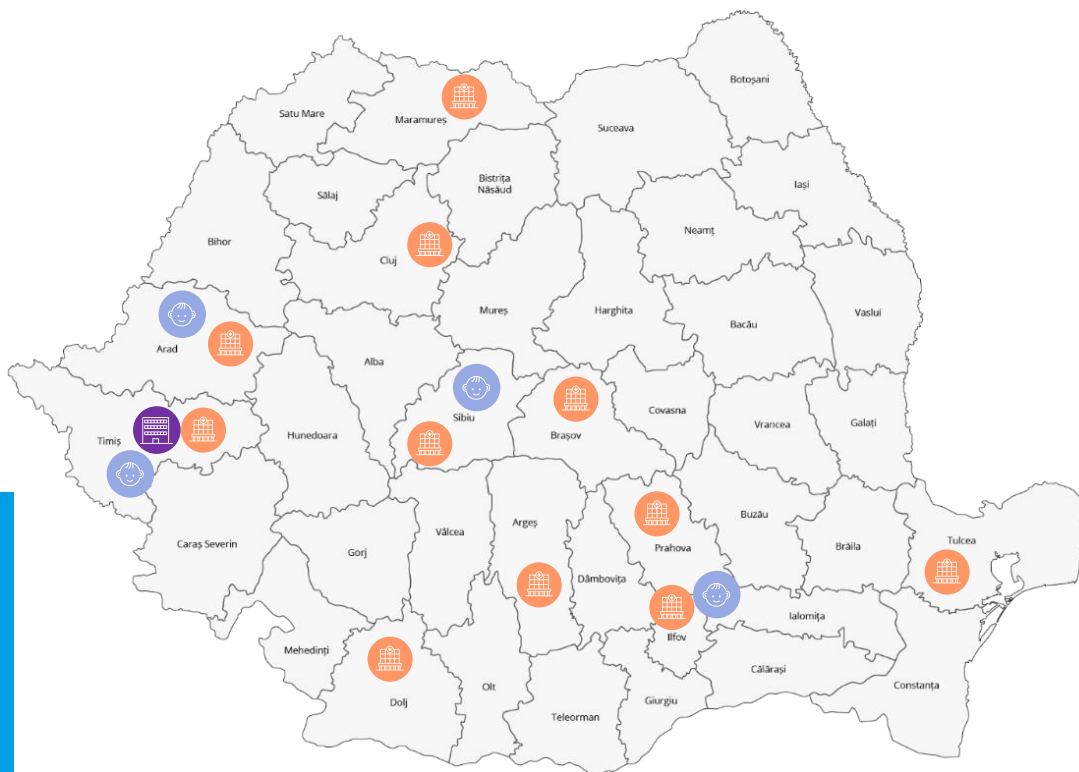
Provide general medicine and specialist consultations for corporate, pay-per-service, and insured patients, ensuring broad geographic coverage and acting as a key entry point into the MedLife ecosystem through structured referrals to Hyperclinics and Hospitals for more complex investigations and treatments.

## Oncology centers

**Dedicated centers** focused on comprehensive cancer care, covering diagnosis, radiotherapy, nuclear medicine, and advanced imaging, and equipped with top technologies including PET-CT, CT and MRI systems, IMRT and IGRT radiotherapy solutions, and radiotherapy accelerators.

Services are delivered through **multidisciplinary tumor boards** that bring together oncology specialists to define personalized treatment strategies and ensure integrated patient management, including follow-up and supportive care.

# Hospitals



18  
Hospitals

4  
Maternities

1  
Stem Cells  
Bank

Largest private hospital network in Romania, operating **18 hospitals** with over **1,600 beds**, **64 operating theatres**, and **152 ICU beds**.

Nationwide presence across major Romanian cities through a mix of **multidisciplinary and specialty hospitals**.

**Strong technological advantage** supported by:

- ≈ 6 da Vinci robotic surgery systems,
- ≈ 4 neuronavigation systems,
- ≈ Brainlab Navigation Suite,
- ≈ advanced imaging and cleanroom operating systems.

**Integrated healthcare model** covering:

- ≈ diagnostics,
- ≈ inpatient & outpatient care,
- ≈ surgery,
- ≈ recovery and rehabilitation.

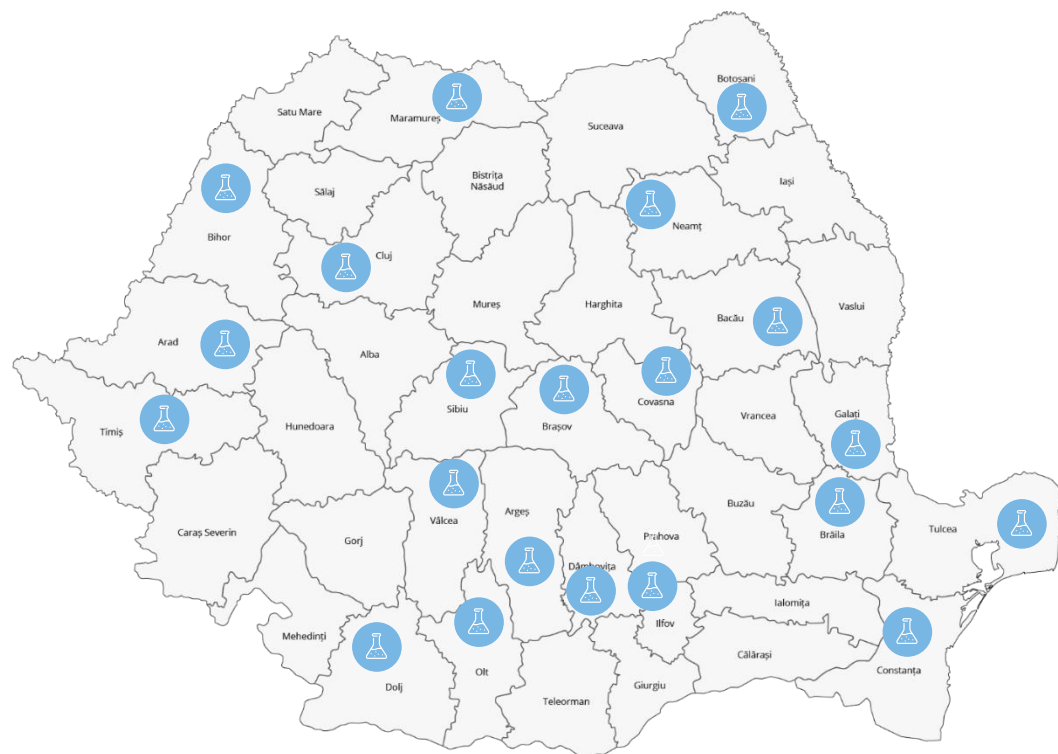
**Key centers of excellence** include: Medical Park Bucharest, NORD Pipera Hospital, Polisano Sibiu, Medici's Timisoara, OncoCard Brasov.

**Specialized hospitals** dedicated to: pediatrics, orthopedics, oncology, cardiology, maternal & child health, including stem cells bank storage.

**Competitive advantages** driven by:

- ≈ advanced medical infrastructure,
- ≈ robotic and minimally invasive surgery capabilities,
- ≈ integrated nationwide ecosystem,
- ≈ highly specialized medical teams.

# Laboratories



47  
Laboratories

>250  
Individual  
sampling points

One of the largest private laboratory networks in Romania, operating under the **MedLife** and **Sfânta Maria brands**, forming a key pillar of the Group's diagnostic services.

Equipped with state-of-the-art technology from leading global manufacturers such as **Abbott, Roche, and Siemens**, ensuring high accuracy and fast processing times, with ~70% of tests delivered within 24 hours.

**Comprehensive test portfolio** covering biochemistry, hematology, immunology, microbiology, pathology, toxicology, molecular biology, and genetics.

**Strong expertise in genetics and molecular biology**, positioning MedLife as a **leading operator** in this field in Romania.

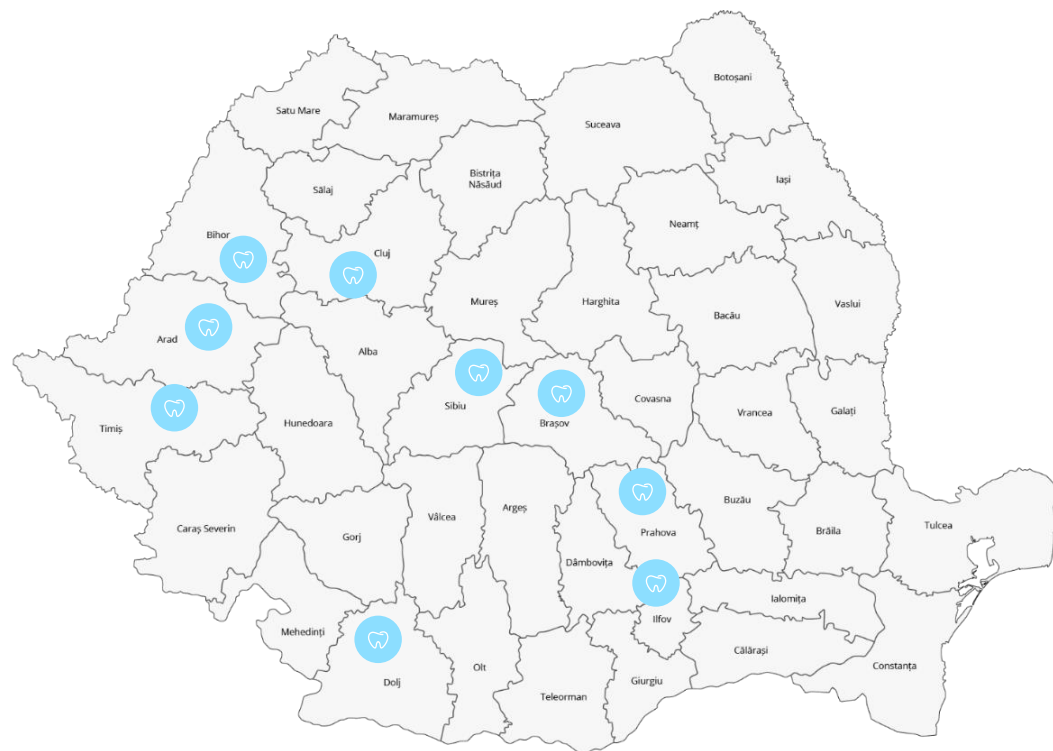
**Advanced genetic services** include disease risk prediction, fertility testing, and genetic counseling, supporting personalized medicine.

**International collaboration** with reference laboratories in France and Germany for second opinions in complex cases.

Logistics innovation through **drone transport** for laboratory samples, enabling Europe's longest private medical drone route (120 km) and reducing transport time by more than 50%, improving turnaround time for ~76% of tests.

**Extensive national network of sample collection** points ensuring fast and convenient patient access to diagnostic services.

# Dentistry Centers



17

Dentistry Centers

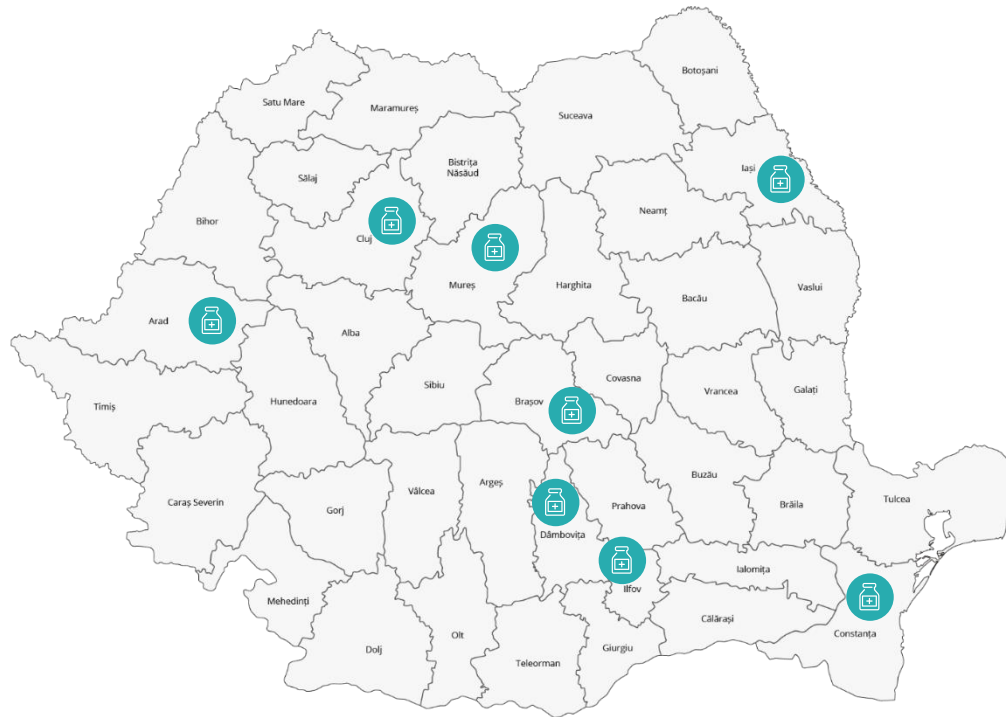
**Dent Estet by MedLife** is the 1<sup>st</sup> dental network in Romania specialized in orthodontic services segmented by age groups, with medical units and expansions through acquisitions throughout the country, and one center in Budapest.

Teams are highly specialized, with multiple certifications across Europe and the United States.

Integrated ecosystem of **advanced technologies** that transforms the patient journey from diagnosis to recovery. Treatment planning uses digital tools such as real-time jaw motion analysis and **3D facial scanning** for fully personalized, aesthetic-driven outcomes. Procedures are made more comfortable through **laser treatments** and **computer-controlled anesthesia**, reducing pain and recovery time. Precision is ensured via implant stability measurement and ultra-advanced microscopes for **complex surgical** and **endodontic cases**, while recovery is enhanced with **patient-derived plasma therapies**. **Aesthetic results** are finalized with fast professional whitening systems, delivering a seamless workflow combining technology, precision, comfort, and predictability.

**Fully digital dental laboratory** for high-precision prosthetic solutions, combining advanced technology with customized aesthetic design.

**Full range of dental services:** from preventive check-ups and routine care to complex surgical interventions.



19

Pharmacies

The Pharmacies business line supports MedLife's integrated healthcare model by providing **quick and convenient access** to pharmaceutical products.

The pharmacies operated by the Group are **strategically located** within and near hyperclinics and hospitals, ensuring direct connection between medical consultations and treatment.

The pharmacies offer both **prescription and OTC products**, including medicines, supplements, cosmetics, and medical devices.

They also include an **own pharmaceutical laboratory** for customized preparations and the **DoctorLife own-brand product** range through PharmaLife.

Through NHIH contracts, patients benefit from free and subsidized prescriptions, improving accessibility and affordability.

# Corporate and Others



## Corporate

Focused on delivering Healthcare Prevention & Prophylaxis (HPP) packages for corporate clients, integrated into employee benefits programs.

Services support a preventive and proactive healthcare approach, combining regular check-ups, rapid diagnostics access, and occupational health services.

Corporate offering goes beyond mandatory occupational medicine requirements through:

**Standard HPP** – legally required occupational health services;

**Extended prevention plans** – access to GPs, specialists, lab testing, and imaging services.

**Strong up-selling potential:** clients often start with basic packages and gradually migrate to more comprehensive healthcare solutions.

**Significant growth opportunity** outside Bucharest through continued expansion of the Group's nationwide medical network and integration of regional providers.

**Over 1m HPPs**, highlighting the scale and strength of the corporate segment.

**Competitive advantage** driven by:

- ≈ integrated healthcare ecosystem,
- ≈ nationwide footprint,
- ≈ scalable and flexible subscription model,
- ≈ long-term client relationships.

## Pharmaceutical Distribution

The Group operates one of Romania's leading pharmaceutical distribution businesses, Pharmachem.

Provides medicines, medical supplies, and pharmaceutical products to pharmacies, hospitals, and clinics throughout the country.

Manages the full supply chain while complying with strict quality, safety, and regulatory standards.

## Wellness

Wellness division promotes an integrated approach to fitness, nutrition, and preventive lifestyle services. Includes:

**Sweat Concept by MedLife:** 6 premium fitness & wellness centers;

**SanoPass platform:** subscription-based access to healthcare, sports, and wellness services. SanoPass provides access to: 680+ partner fitness centers, nutrition and wellbeing services, preventive care solutions.

Supports MedLife's strategy of combining healthcare services with long-term prevention and healthy lifestyle adoption.

# H1 2026 Financial Results

- Key Messages & Outlook
- Consolidated P&L
- Pro-forma Figures
- QoQ Evolution
- Operational KPIs
- OPEX Evolution
- Financial Position
- Consolidated Cash Flow

# Key messages

## H1 2026 Performance Overview

- Strong H1 performance, with **pro forma consolidated revenue up 10.7% YoY (9.5% organic growth)** to RON 1.7bn, supported by robust patient volumes and resilient demand for healthcare services.
- Positive operating momentum strengthened in Q2, supporting an improvement in profitability, with **pro forma EBITDA margin** reaching **16.4%** in H1 2026.
- Growth was accompanied by **increased operating leverage**, as the expanding business supported better absorption of the Group's fixed cost base, while Group-wide efficiency, cost optimization and operational improvement initiatives further contributed to margin expansion and helped offset the broader inflationary cost environment.
- The diversified business model continues to provide **resilience**, with solid performance across all core business lines and sustained demand despite a more cautious consumer and macroeconomic environment.
- **Strategic initiatives** continued to progress alongside the core business, with further investments in healthcare infrastructure, advanced diagnostics, personalized medicine, digitalization and technology.
- Overall, H1 performance provides a **solid base** for the remainder of the year, combining healthy top-line growth, improving operating profitability in Q2 and continued execution of the Group's strategic agenda.

## M&As and Organic Growth

- **MedLife Genesys** opened its 4<sup>th</sup> medical unit in Arad, further expanding regional capacity across 17+ specialties and comprehensive laboratory diagnostics. The new facility also introduces a *Longevity Center* to the local market, supporting portfolio diversification towards integrated preventive health, wellness optimization and long-term health management.
- The acquisition of **Medstar Group** was finalized in January and integrated into the Sfânta Maria network starting with February, adding 4 clinics and expanding the Group's diagnostic, imaging and recovery capabilities. The transaction further consolidates MedLife's presence in Transylvania and brings the Sfânta Maria network to 60+ units across 15 counties.
- MedLife expanded its Bucharest footprint with a EUR 1 million+ investment in the new **MedLife Panduri Hyperclinic**, consolidating the former Panduri clinic into a larger one-stop-shop facility. The opening brings the Group's network to 37 hyperclinics nationwide, including 8 in Bucharest.
- In August 2026, MedLife announced the acquisition of a 75% stake in **Qualipat**, a Romanian provider of anatomical pathology, immunohistochemistry and molecular testing. The transaction further expands the Group's capabilities in advanced diagnostics and personalized medicine, with Qualipat continuing to operate under its existing brand.

# Key messages

## Developments

- We continued to expand our technology-driven healthcare offering, with an investment of over EUR 2 million in advanced surgical infrastructure at MedLife Polisano in Sibiu, strengthening the hospital's position as a regional hub for complex care. The investment supports the Group's focus on high-value, technology-driven medical services and expands its robotic-assisted surgery capabilities.
- The Corporate division continued its strong growth trajectory, supported by new products and tailored service packages addressing the evolving needs of corporate clients. Strong market response translated into new client wins and deeper relationships with existing partners, driving further market share gains and solid performance during the period.
- We continued to build the foundations for personalized medicine, with **Longevity100+** moving from genomic sequencing towards the integration of genetic, microbiome and clinical data. The first **Longevity100+** results reinforced the relevance of genomic insights for the local population, supporting our focus on prevention, earlier risk identification and more personalized care. In parallel, we are expanding the **MedLife app** into a more integrated health ecosystem, bringing together medical, genetic, biometric and lifestyle data and laying the foundation for more personalized care, insights and recommendations.

## Outlook

### Strategic priorities

- We will continue to invest in technology and advanced diagnostics, while maintaining a strong focus on leveraging synergies and margin improvement.
- Our focus remains on sustainable growth and disciplined capital allocation, while closely monitoring the evolving macroeconomic environment and maintaining the flexibility to adapt as market conditions evolve.
- We remain focused on advancing our ongoing organic development projects and sustaining the Group's growth momentum, while selectively pursuing small and medium-sized M&A opportunities both in Romania and across the region.

# Consolidated Profit and Loss

| RON m                      | 6M 2025<br>IFRS  | 6M 2026<br>IFRS  | % var.            | Pro forma<br>adjusted | 6M 2026<br>Pro forma | % var.          |
|----------------------------|------------------|------------------|-------------------|-----------------------|----------------------|-----------------|
| Gross sales                | 1,574.0          | 1,739.0          | 10.5%             | 3.0                   | 1,742.0              | 10.7%           |
| Net sales (less NHP)       | 1,574.0          | 1,739.0          | 10.5%             | (163.5)               | 1,575.5              | 0.1%            |
| Other operating income     | 6.7              | 6.2              | (7.7)%            | 0.0                   | 6.2                  | (7.6)%          |
| <b>OPERATING INCOME</b>    | <b>1,580.6</b>   | <b>1,745.2</b>   | <b>10.4%</b>      | <b>(163.5)</b>        | <b>1,581.7</b>       | <b>0.1%</b>     |
| <b>OPERATING EXPENSES</b>  | <b>(1,496.3)</b> | <b>(1,658.9)</b> | <b>10.9%</b>      | <b>180.4</b>          | <b>(1,478.5)</b>     | <b>(1.2)%</b>   |
| <b>OPERATING EXPENSES*</b> | <b>(1,496.3)</b> | <b>(1,651.1)</b> | <b>10.3%</b>      | <b>172.5</b>          | <b>(1,478.5)</b>     | <b>(1.2)%</b>   |
| <b>OPERATING PROFIT</b>    | <b>84.3</b>      | <b>86.3</b>      | <b>2.3%</b>       | <b>16.9</b>           | <b>103.1</b>         | <b>22.3%</b>    |
| <b>EBITDA</b>              | <b>226.2</b>     | <b>242.0</b>     | <b>7.0%</b>       | <b>16.9</b>           | <b>258.9</b>         | <b>14.5%</b>    |
| <b>EBITDA*</b>             | <b>226.2</b>     | <b>249.8</b>     | <b>10.4%</b>      | <b>9.1</b>            | <b>258.9</b>         | <b>14.5%</b>    |
| Net finance cost           | (47.8)           | (57.6)           | 20.6%             | 0.0                   | (57.6)               | 20.6%           |
| Other financial expenses   | (35.6)           | (52.0)           | 45.9%             | 0.0                   | (52.0)               | 45.8%           |
| <b>FINANCIAL RESULT</b>    | <b>(83.4)</b>    | <b>(109.6)</b>   | <b>31.4%</b>      | <b>0.0</b>            | <b>(109.6)</b>       | <b>31.4%</b>    |
| <b>RESULT BEFORE TAXES</b> | <b>0.9</b>       | <b>(23.3)</b>    | <b>(2,693.7)%</b> | <b>16.9</b>           | <b>(6.4)</b>         | <b>(816.2)%</b> |
| Income tax expense         | (11.8)           | (11.4)           | (3.6)%            | -2.7                  | (14.1)               | 19.2%           |
| <b>NET RESULT</b>          | <b>(10.9)</b>    | <b>(34.7)</b>    | <b>218.7%</b>     | <b>14.2</b>           | <b>(20.5)</b>        | <b>88.3%</b>    |
| <b>Margins</b>             |                  |                  |                   |                       |                      |                 |
| EBIT %                     | 5.4%             | 5.0%             |                   |                       | <b>6.5%</b>          |                 |
| EBITDA %                   | 14.4%            | 13.9%            |                   |                       | <b>16.4%</b>         |                 |
| <b>EBITDA* %</b>           | <b>14.4%</b>     | <b>14.4%</b>     |                   |                       | <b>16.4%</b>         |                 |
| Net result %               | (0.7)%           | (2.0)%           |                   |                       | <b>(1.3)%</b>        |                 |

\* Reflects the adjustment of the EUR 1.5m one-off litigation expense registered in Q2 2026.

Consolidated Pro forma turnover reached RON 1.74bn, reflecting a 10.7% YoY growth, driven by strong increase in the corporate segment, and solid demand in clinics, laboratories and hospitals.

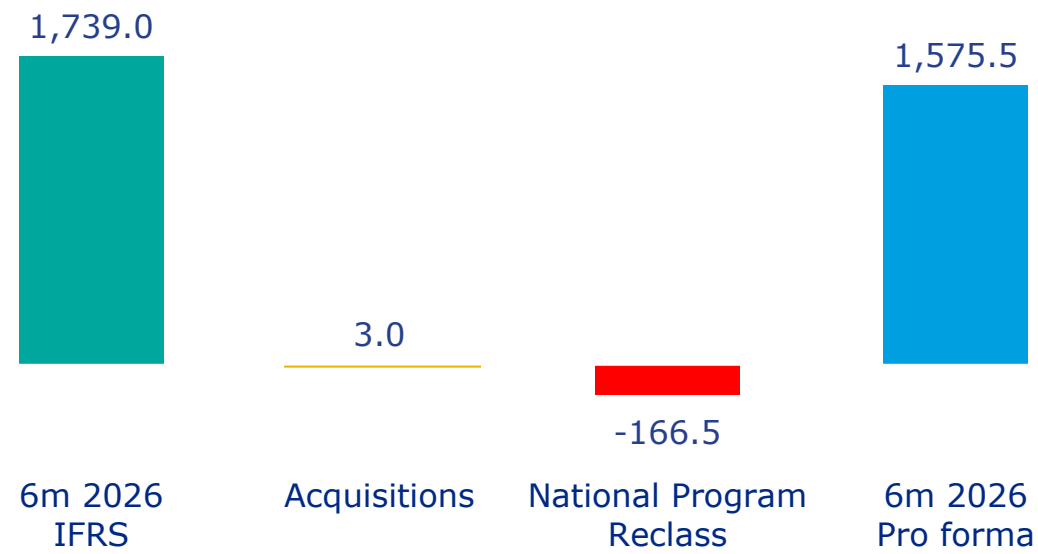
OPEX include RON 7.8m paid during the period in connection with the final resolution of a litigation involving the Company. No provision was recognised previously in respect of this litigation, as, based on the information available at the reporting dates, including the developments in the proceedings and the decisions previously issued by the courts, the management assessed that the recognition criteria for a provision under IAS 37 were not met. Following the final outcome of the litigation, the related amount was recognised in full in the current reporting period.

Pro forma EBITDA increased by 14.5% to RON 258.9m, resulting in a margin of 16.4% (14.4% on an IFRS basis (adjusted for the one-off litigation expense), and compared with 14.4% in H1 2025).

The approximately 2.8% depreciation of the RON against the EUR during Q2 2026 impacted the financial result for the 6mo period of 2026, leading to a pro forma net loss of RON 20.4m.

# Pro-forma Figures

Pro-forma Revenues (RON m)

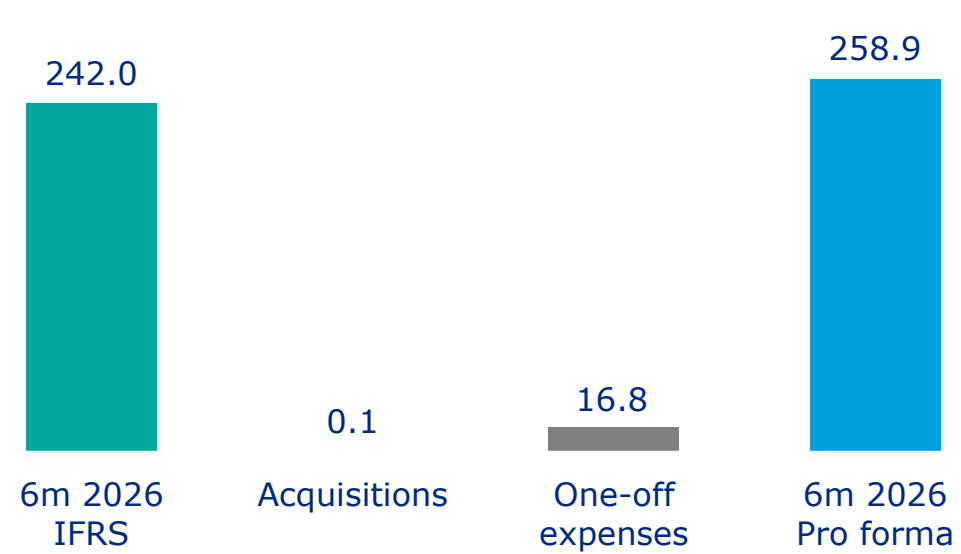


## From IFRS Revenues to Pro forma Revenues

RON 3m adjustment from acquisitions (Medstar that entered consolidation in February).

RON 166.5m reclass related to the National Program for chemotherapy drugs (RON 120.8m in H1 2025).

Pro-forma EBITDA (RON m)



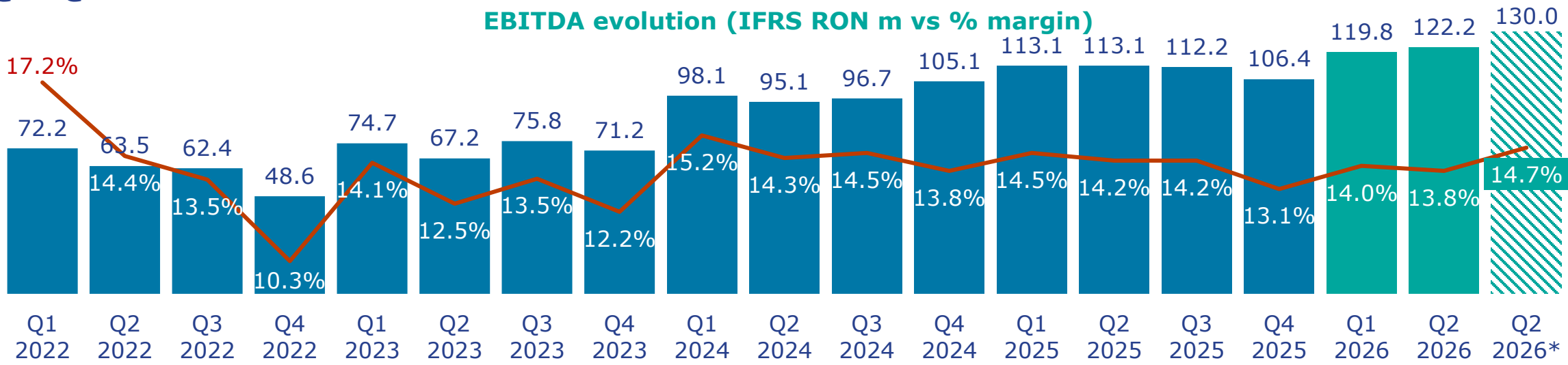
## From IFRS EBITDA to Pro forma EBITDA

RON 108.4k impact in Pro-forma EBITDA coming from acquisitions.

RON 16.8m one-off expenses adjusted in Pro forma EBITDA.

# QoQ Evolution

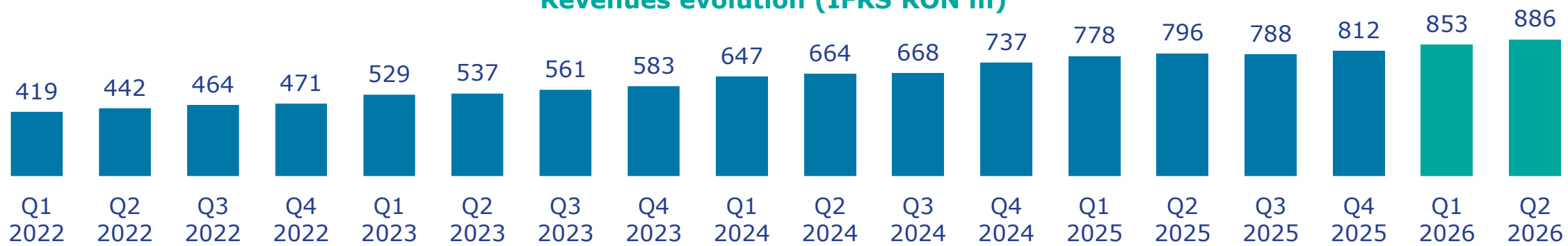
EBITDA evolution (IFRS RON m vs % margin)



\* Reflects the adjustment of the EUR 1.5m one-off litigation expense registered in Q2.

The positive profitability trend accelerated in Q2, with the EBITDA margin improving compared to the same period last year. This performance was supported by continued patient growth, a higher-complexity service mix, increased operating leverage and ongoing efficiency initiatives across the network.

Revenues evolution (IFRS RON m)



Revenues continue to increase steadily QoQ, supported by organic volume growth across the existing network, alongside the incremental contribution of newly integrated and recently opened facilities.

# Operational KPIs

| Business line | Category               | 6m 2025         | 6m 2026         | % var.         | % Total Sales |
|---------------|------------------------|-----------------|-----------------|----------------|---------------|
| Clinics       | <b>Revenue (RON m)</b> | <b>586.62</b>   | <b>674.99</b>   | <b>15.1%</b>   | <b>38.8%</b>  |
|               | Visits (k)             | 2.37            | 2.66            | 11.9%          |               |
|               | Average fee (RON)      | 246.6           | 253.5           | 2.8%           |               |
| Hospitals     | <b>Revenue (RON m)</b> | <b>437.79</b>   | <b>473.90</b>   | <b>8.3%</b>    | <b>27.3%</b>  |
|               | Patients (k)           | 104.39          | 109.20          | 4.6%           |               |
|               | Average fee (RON)      | 4,193.6         | 4,339.7         | 3.5%           |               |
| Laboratories  | <b>Revenue (RON m)</b> | <b>172.79</b>   | <b>194.56</b>   | <b>12.6%</b>   | <b>11.2%</b>  |
|               | Tests (m)              | 5.24            | 5.92            | 13.0%          |               |
|               | Average fee (RON)      | 33.0            | 32.9            | (0.3)%         |               |
| Corporate     | <b>Revenue (RON m)</b> | <b>150.27</b>   | <b>175.64</b>   | <b>16.9%</b>   | <b>10.1%</b>  |
|               | HPPs (k)               | 887.96          | 999.02          | 12.5%          |               |
|               | Average fee (RON)      | 169.2           | 188.8           | 11.6%          |               |
| Dentistry     | <b>Revenue (RON m)</b> | <b>61.99</b>    | <b>59.59</b>    | <b>(3.9)%</b>  | <b>3.4%</b>   |
|               | Visits (k)             | 89.72           | 90.14           | 0.5%           |               |
|               | Average fee (RON)      | 690.9           | 661.1           | (4.3)%         |               |
| Pharmacies    | <b>Revenue (RON m)</b> | <b>37.74</b>    | <b>50.46</b>    | <b>33.7%</b>   | <b>2.9%</b>   |
|               | Clients (k)            | 221.16          | 244.60          | 10.6%          |               |
|               | Sales per client (RON) | 170.6           | 206.3           | 20.9%          |               |
| Others*       | <b>Revenue (RON m)</b> | <b>126.76</b>   | <b>109.83</b>   | <b>(13.4)%</b> | <b>6.3%</b>   |
| <b>TOTAL</b>  | <b>Revenue (RON m)</b> | <b>1,573.96</b> | <b>1,738.99</b> | <b>10.5%</b>   | <b>100%</b>   |

Under IFRS, revenues increased by 10.5%, with organic growth contributing 9.5%.

Core business segments maintained solid growth, with Corporate services (+17%), Clinics (+15% YoY), Laboratories (+13% YoY), and Hospitals (+8%) recording the strongest performance, supported by the Group's experienced medical teams, advanced technology, and strong focus on patient care.

The Pharmacies division grew by 34% YoY, driven by increases in both average sales per client and client volumes.

The Dentistry division declined by 4%, reflecting softer demand in a segment more sensitive to purchasing power and discretionary spending. In response, we have already taken steps to refine our strategy, with a greater focus on medium- to high-end services, while further initiatives are underway to strengthen the division's performance.

At the same time, the Others business line decreased by 13%, mainly as a result of lower wholesale distribution activity.

\*In the *Other* business line are included the revenues coming from: the Pharmachem distribution subsidiary, the wellness services, the Stem Cells Bank revenues, and other types of revenues.

# OPEX Evolution

| RON m                                                               |               |               |              | % OPEX       |              |                 | % Sales      |              |                 |
|---------------------------------------------------------------------|---------------|---------------|--------------|--------------|--------------|-----------------|--------------|--------------|-----------------|
|                                                                     | 6M 2025       | 6M 2026       | % var.       | 6M 2025      | 6M 2026      | var.            | 6M 2025      | 6M 2026      | var.            |
| Consumable materials and repair materials                           | 305.57        | 355.15        | 16.2%        | 20.4%        | 21.5%        | 1.1 p.p         | 19.4%        | 20.4%        | 1 p.p           |
| Commodities                                                         | 108.83        | 104.54        | (3.9)%       | 7.3%         | 6.3%         | (0.9)p.p        | 6.9%         | 6.0%         | (0.9) p.p       |
| Utilities                                                           | 20.87         | 24.69         | 18.3%        | 1.4%         | 1.5%         | 0.1 p.p         | 1.3%         | 1.4%         | 0.1 p.p         |
| Repairs maintenance                                                 | 13.96         | 16.30         | 16.8%        | 0.9%         | 1.0%         | 0.1 p.p         | 0.9%         | 0.9%         | 0.1 p.p         |
| Rent                                                                | 9.79          | 11.15         | 13.9%        | 0.7%         | 0.7%         | 0 p.p           | 0.6%         | 0.6%         | 0 p.p           |
| Insurance premiums                                                  | 3.36          | 3.31          | (1.4)%       | 0.2%         | 0.2%         | 0 p.p           | 0.2%         | 0.2%         | 0 p.p           |
| Promotion expense                                                   | 26.45         | 30.64         | 15.8%        | 1.8%         | 1.9%         | 0.1 p.p         | 1.7%         | 1.8%         | 0.1 p.p         |
| Communications                                                      | 3.23          | 4.02          | 24.5%        | 0.2%         | 0.2%         | 0 p.p           | 0.2%         | 0.2%         | 0 p.p           |
| Third party expenses & Salaries expenses, out of which:             | 844.05        | 923.12        | 9.4%         | 56.4%        | 55.9%        | (0.5)p.p        | 53.6%        | 53.1%        | (0.5)p.p        |
| <i>Third party expenses (including doctor's agreements)</i>         | <i>0.00</i>   | <i>0.00</i>   | <i>10.0%</i> | <i>30.5%</i> | <i>30.4%</i> | <i>(0.1)p.p</i> | <i>29.0%</i> | <i>28.9%</i> | <i>(0.1)p.p</i> |
| <i>Salary and related expenses (including social contributions)</i> | <i>456.69</i> | <i>502.45</i> | <i>8.6%</i>  | <i>25.9%</i> | <i>25.5%</i> | <i>(0.4)p.p</i> | <i>24.6%</i> | <i>24.2%</i> | <i>(0.4)p.p</i> |
| Depreciation                                                        | 0.00          | 0.00          | 9.8%         | 9.5%         | 9.4%         | 0 p.p           | 9.0%         | 9.0%         | (0.1)p.p        |
| Impairment/Release under IFRS 9 provision on TR                     | 387.36        | 420.67        | 63.3%        | 0.2%         | 0.3%         | 0.1 p.p         | 0.2%         | 0.3%         | 0.1 p.p         |
| Other administration and operating expenses                         | 0.00          | 0.00          | 15.1%        | 1.0%         | 1.1%         | 0 p.p           | 1.0%         | 1.0%         | 0 p.p           |
| <b>TOTAL</b>                                                        | <b>141.85</b> | <b>155.70</b> | <b>10.3%</b> | <b>100%</b>  | <b>100%</b>  | <b>0 p.p</b>    | <b>95.1%</b> | <b>94.9%</b> | <b>(0.2)p.p</b> |

Slight improvement in Operating Expenses as percentage of Sales, mainly driven by:

- Increase in consumable materials and repair materials as % of Sales from 19.4% to 20.4%, in line with the higher contribution of oncology, labs and hospital services to the revenue mix, offset by the decrease of the contribution to total Sales of commodities, and
- Lower salary and related expenses as % of total Sales, as business growth supported better absorption of the existing fixed cost base, trend being more visible in Q2 2026.

# Financial Position

| RON m                                                       | Dec 31, 2025    | Jun 30, 2026    | % var.        |
|-------------------------------------------------------------|-----------------|-----------------|---------------|
| Non-current assets                                          | 2,558.04        | 2,589.61        | 1.2%          |
| Current assets<br>(excl. Cash and cash equiv.)              | 526.71          | 611.86          | 16.2%         |
| Cash and cash equivalents                                   | 176.18          | 158.58          | (10.0)%       |
| <b>TOTAL ASSETS</b>                                         | <b>3,260.93</b> | <b>3,360.05</b> | <b>3.0%</b>   |
| Current liabilities<br>(excl. interest-bearing liabilities) | 662.70          | 710.51          | 7.2%          |
| Financial debt                                              | 1,931.34        | 2,023.75        | 4.8%          |
| Other long-term debt                                        | 51.59           | 48.39           | (6.2)%        |
| Deferred tax liability                                      | 56.47           | 52.11           | (7.7)%        |
| <b>TOTAL LIABILITIES</b>                                    | <b>2,702.10</b> | <b>2,834.76</b> | <b>4.9%</b>   |
| Equity attributable to owners of the Group                  | 483.97          | 457.57          | (5.5)%        |
| Non-controlling interests                                   | 74.85           | 67.72           | (9.5)%        |
| <b>EQUITY</b>                                               | <b>558.82</b>   | <b>525.29</b>   | <b>(6.0)%</b> |

| RON m                                     | Dec 31, 2025    | Jun 30, 2026    | % var.      |
|-------------------------------------------|-----------------|-----------------|-------------|
| <b>Leasing liabilities</b>                |                 |                 |             |
| Current portion                           | 112.05          | 125.78          | 12.3%       |
| Long term portion                         | 298.87          | 302.33          | 1.2%        |
| <b>TOTAL</b>                              | <b>410.92</b>   | <b>428.11</b>   | <b>4.2%</b> |
| <b>Financial debt</b>                     |                 |                 |             |
| Overdraft                                 | 38.49           | 38.99           | 1.3 %       |
| Current portion of long-term debt         | 72.21           | 102.12          | 41.4%       |
| Long-term debt                            | 1,409.73        | 1,454.53        | 3.2%        |
| <b>TOTAL</b>                              | <b>1,520.42</b> | <b>1,595.64</b> | <b>4.9%</b> |
| Net Debt                                  | 1,755.16        | 1,865.17        | <b>6.3%</b> |
| <b>Net debt to Pro-forma EBITDA ratio</b> | <b>3.82</b>     | <b>3.85</b>     |             |

The Net Debt to Pro-forma EBITDA ratio remained essentially flat compared with 31 March 2026, at 3.85x as of 30 June 2026, primarily reflecting the approximately 2.8% depreciation of the RON against the EUR during Q2.

Excluding the FX impact, the ratio would have decreased to approximately 3.74x, reflecting the underlying operational deleveraging trend.

The target is a gradual reduction of leverage towards 3.5x by the end of 2026.

# Consolidated Cash Flow

| RON m                                                                        | Jun 30,<br>2025 | Jun 30,<br>2026 |
|------------------------------------------------------------------------------|-----------------|-----------------|
| <b>Net income before taxes</b>                                               | <b>0.90</b>     | <b>(23.33)</b>  |
| Adjustments for non-monetary items                                           | 227.02          | 273.03          |
| <b>Operating cash flow before working capital and other monetary changes</b> | <b>227.92</b>   | <b>249.70</b>   |
| Cash used in working capital changes                                         | (78.29)         | (59.36)         |
| Other monetary changes (income tax and net interest paid)                    | (49.06)         | (49.13)         |
| <b>Net cash from operating activities</b>                                    | <b>100.58</b>   | <b>141.21</b>   |
| <b>Net cash used in investing activities</b>                                 | <b>(121.05)</b> | <b>(128.12)</b> |
| <b>Net cash from financing activities</b>                                    | <b>57.23</b>    | <b>(30.69)</b>  |
| <b>Net cash in cash and cash equivalents</b>                                 | <b>36.75</b>    | <b>(17.60)</b>  |
| Cash and cash equivalents beginning of the period                            | 112.81          | 176.18          |
| <b>Cash and cash equivalents end of the period</b>                           | <b>149.56</b>   | <b>158.58</b>   |

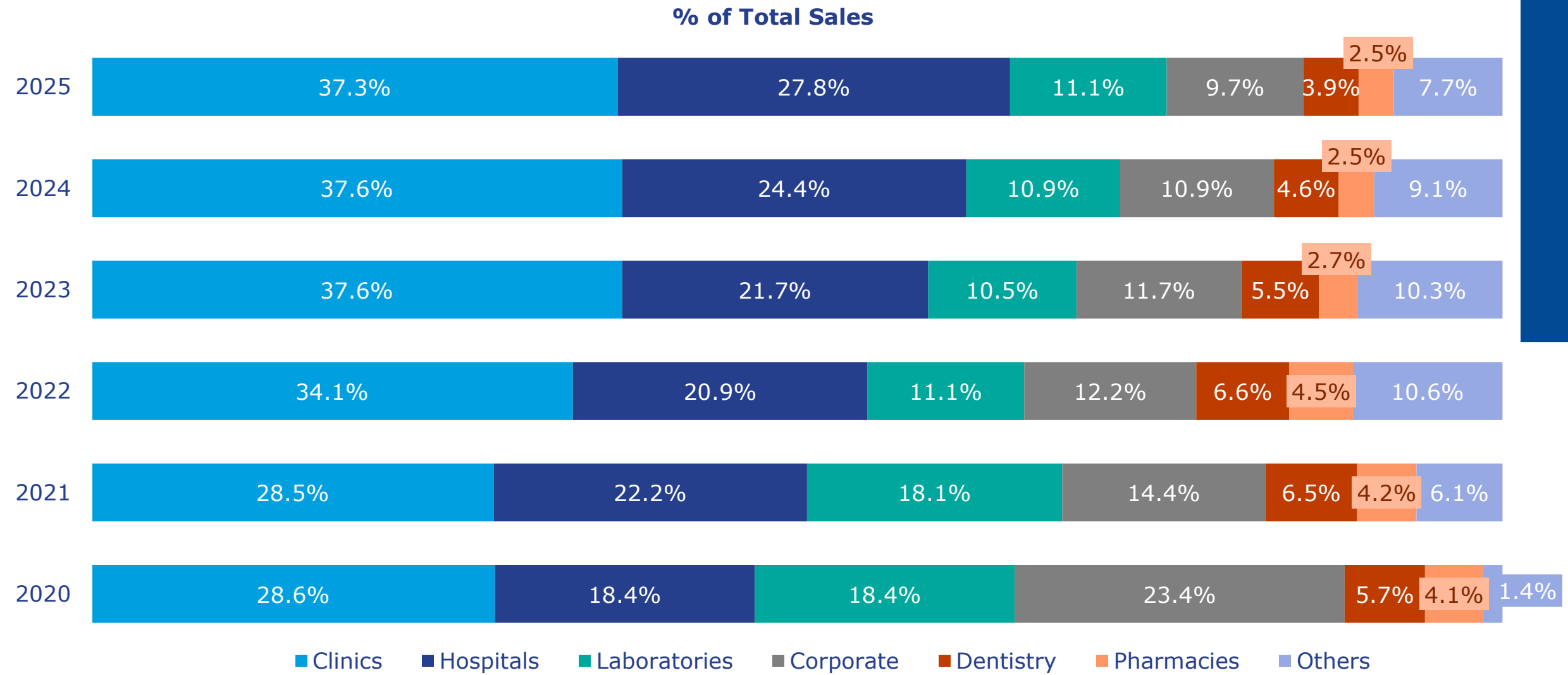
Net cash from operating activities increased by 40% compared to same period of 2025, mainly as a result of stronger operating performance.

During the first 6 months of 2026, RON 128m were allocated to investing activities (6% higher vs H1 2025), including the acquisition of subsidiaries and CAPEX for ongoing projects, out of which RON 37m used in acquisitions of subsidiaries, while RON 80m in property, plant and equipment.

# Financial Overview

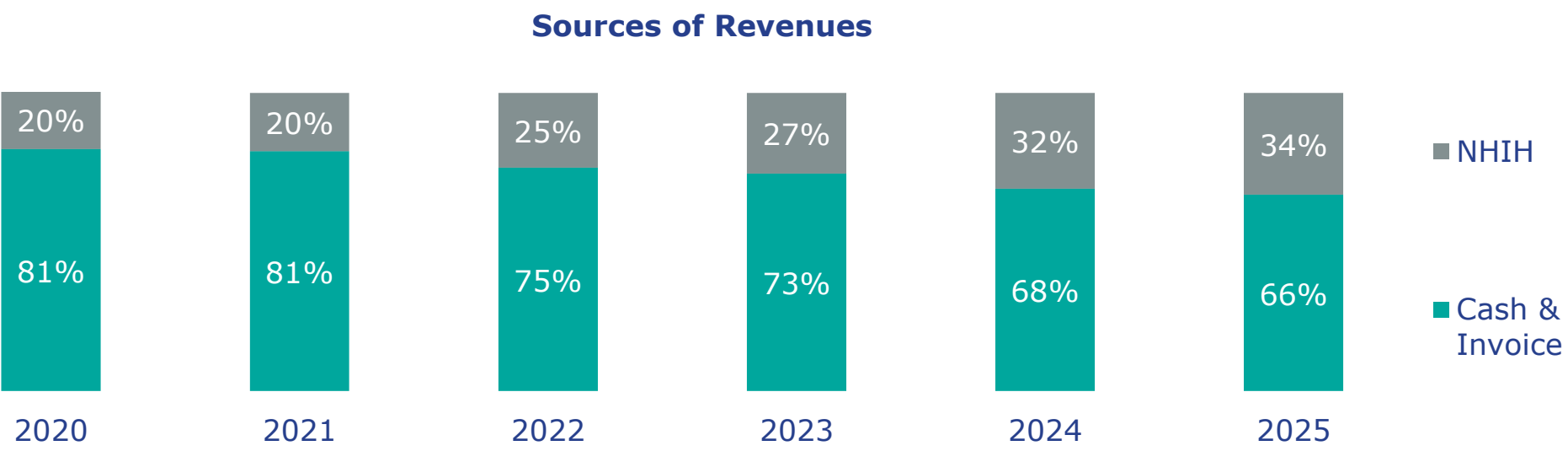
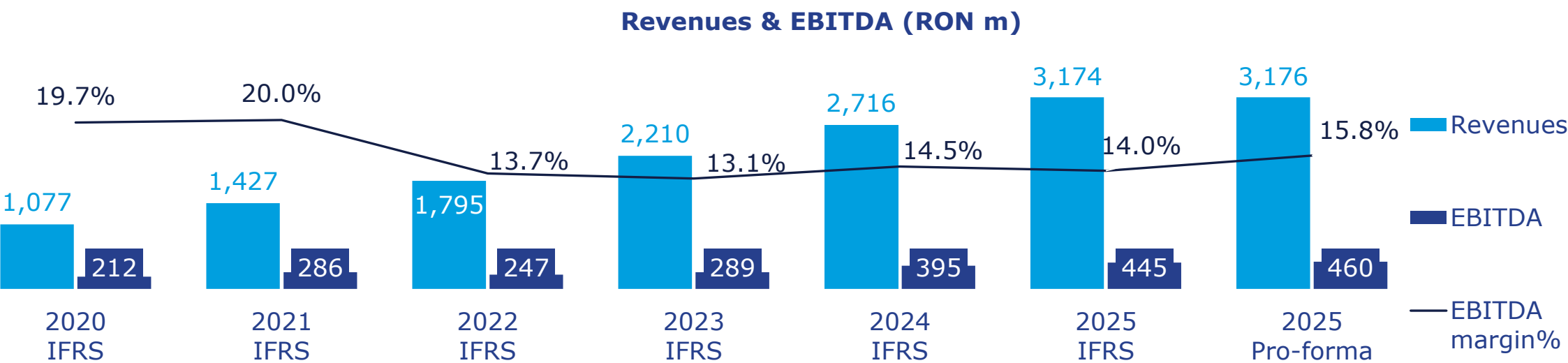
- Revenues by business lines
- Revenues & EBITDA annual evolution
- Revenues & EBITDA quarterly dynamics
- Sources of revenues by business line
- KPIs by business line
- Consolidated P&L
- OPEX composition
- Financial position
- Consolidated Cash Flow

# Revenues by business lines



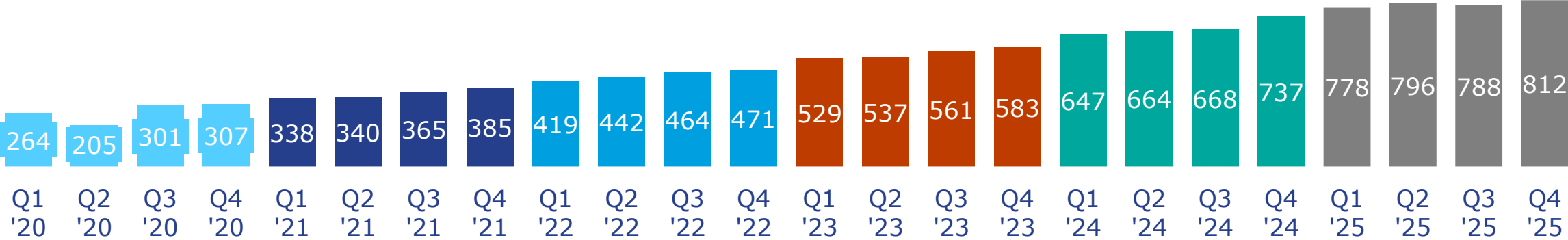
*\*Others includes revenues from: the Pharmachem distribution subsidiary, the wellness services, the Stem Cells Bank revenues, and other types of revenues.*

# Revenues & EBITDA annual evolution

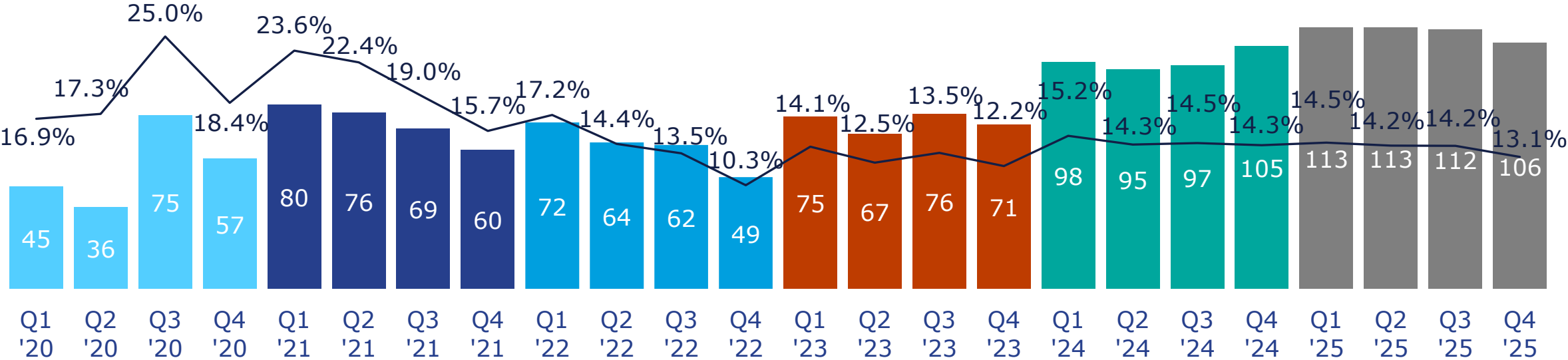


# Revenues & EBITDA quarterly dynamics

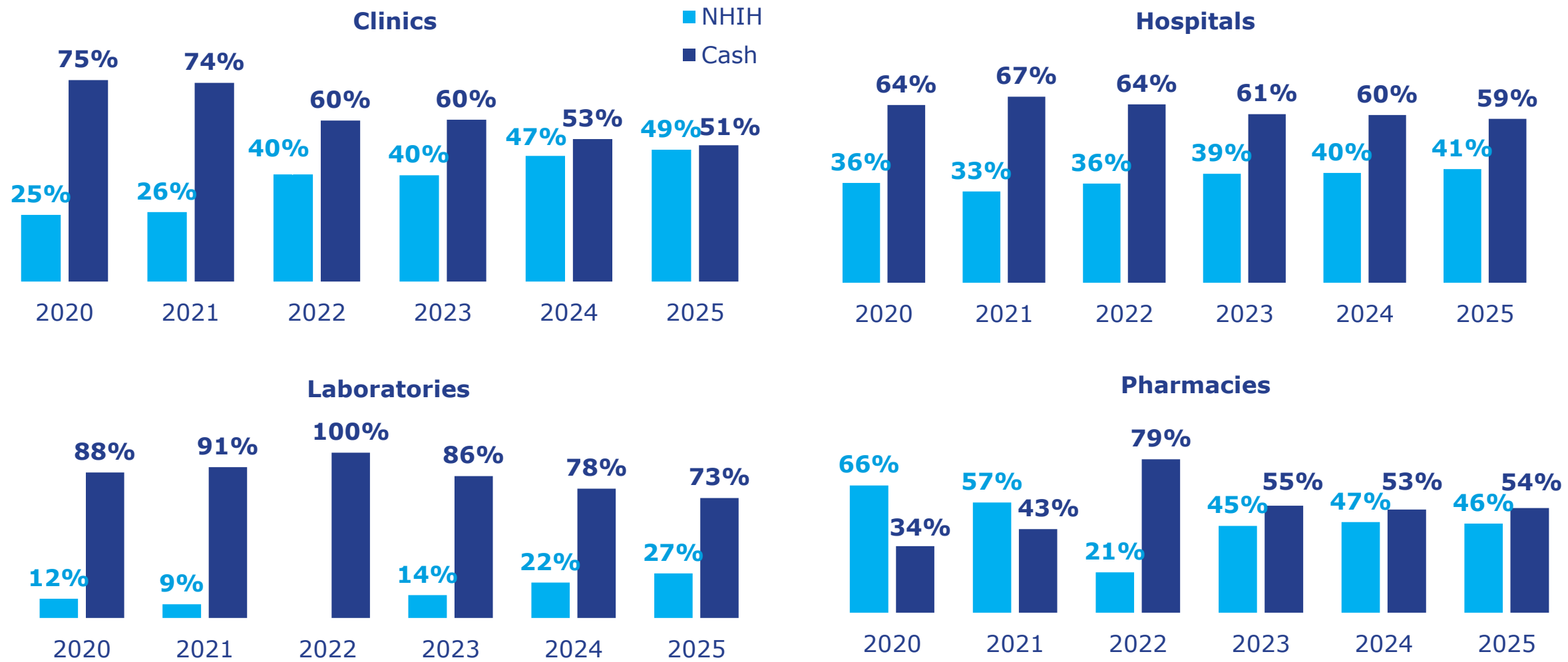
Revenues evolution (RON m)



EBITDA (RON m) & EBITDA margin (%) evolution

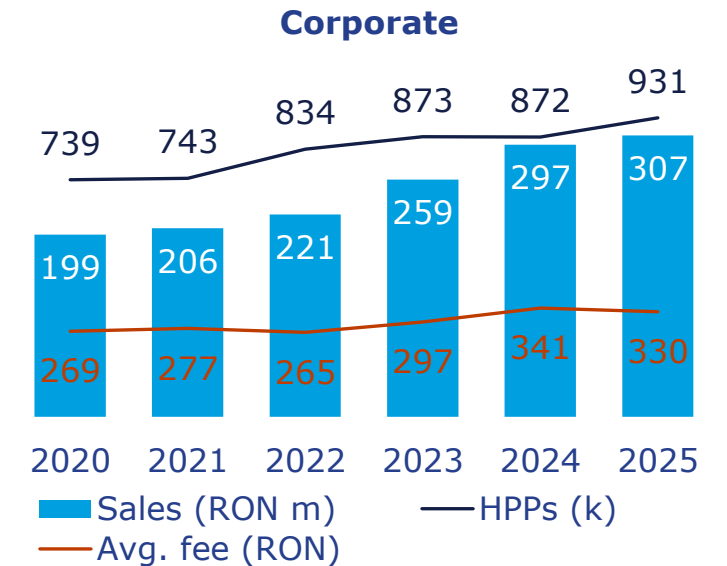
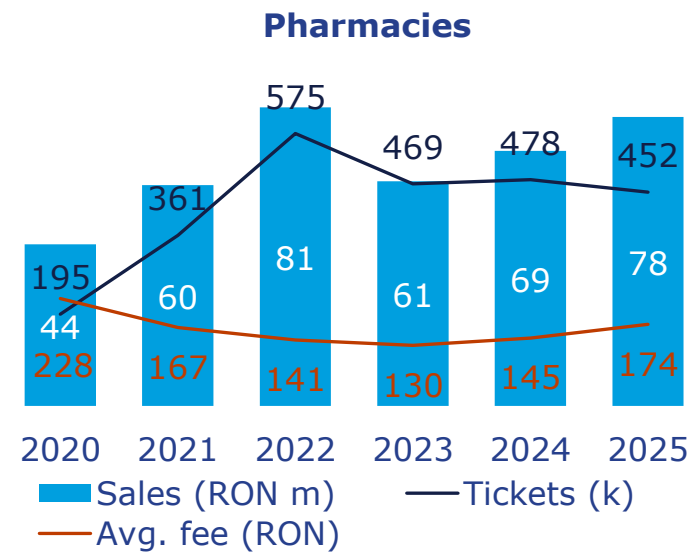
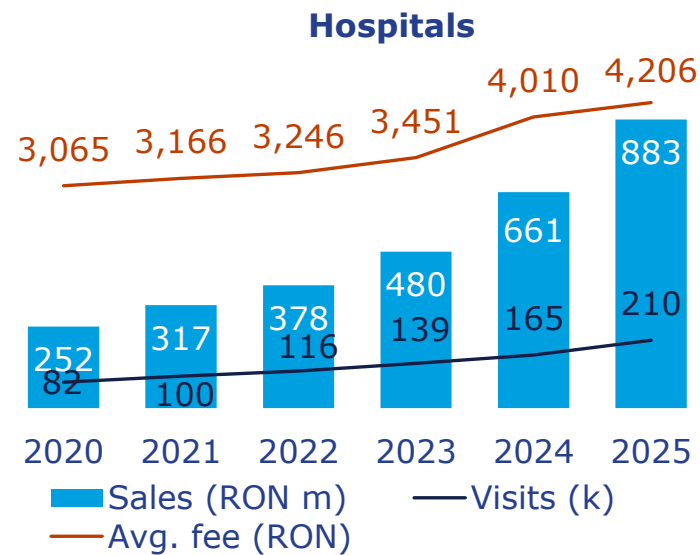
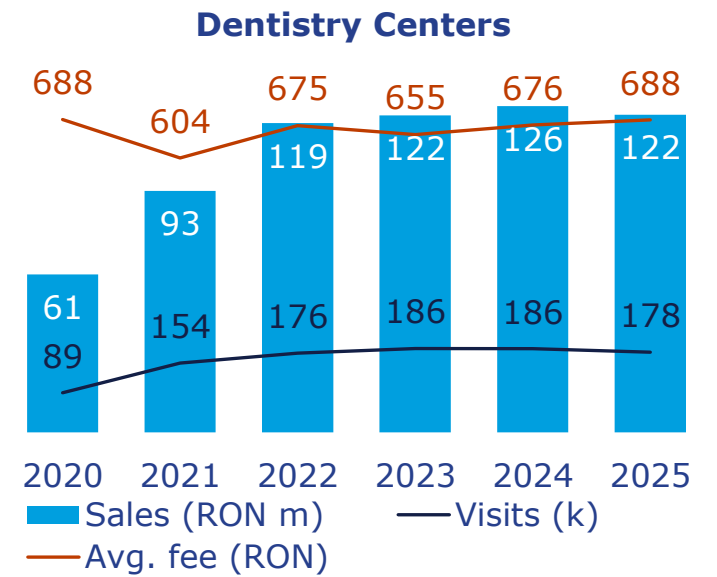
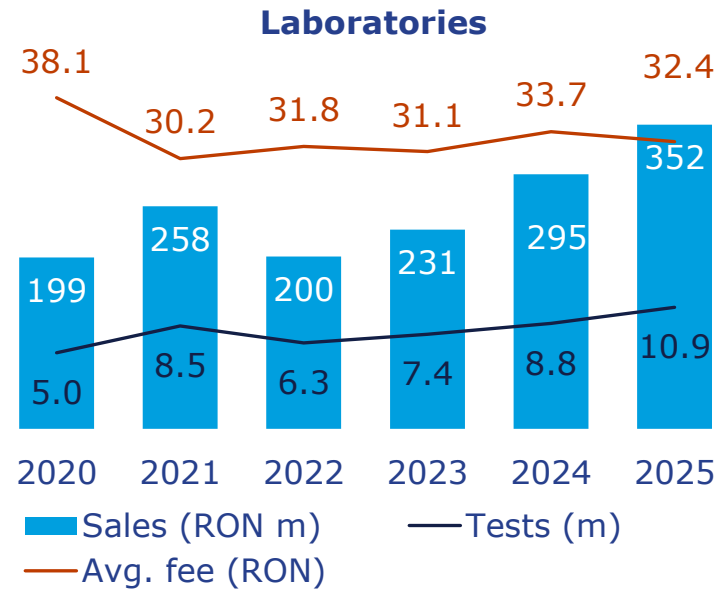
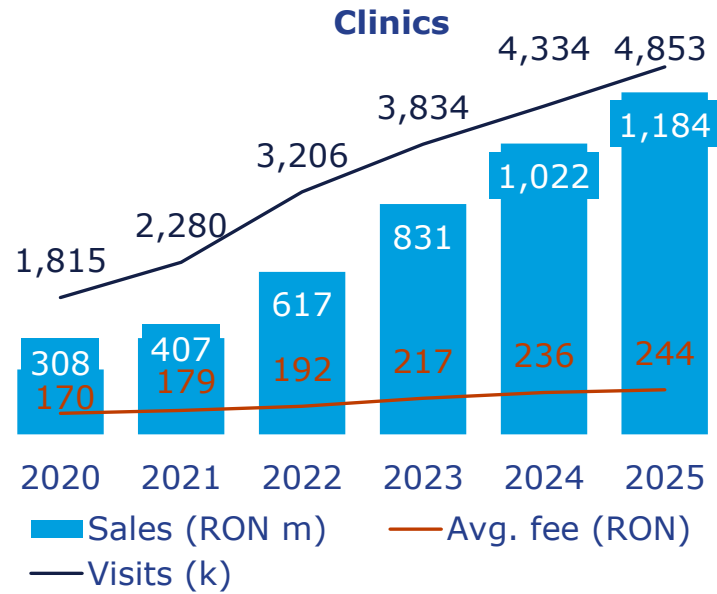


# Sources of revenues by business line



There are no NHIH revenues for the **Corporate** and **Dentistry** business lines, these categories generating their revenues exclusively through cash / invoice payments.

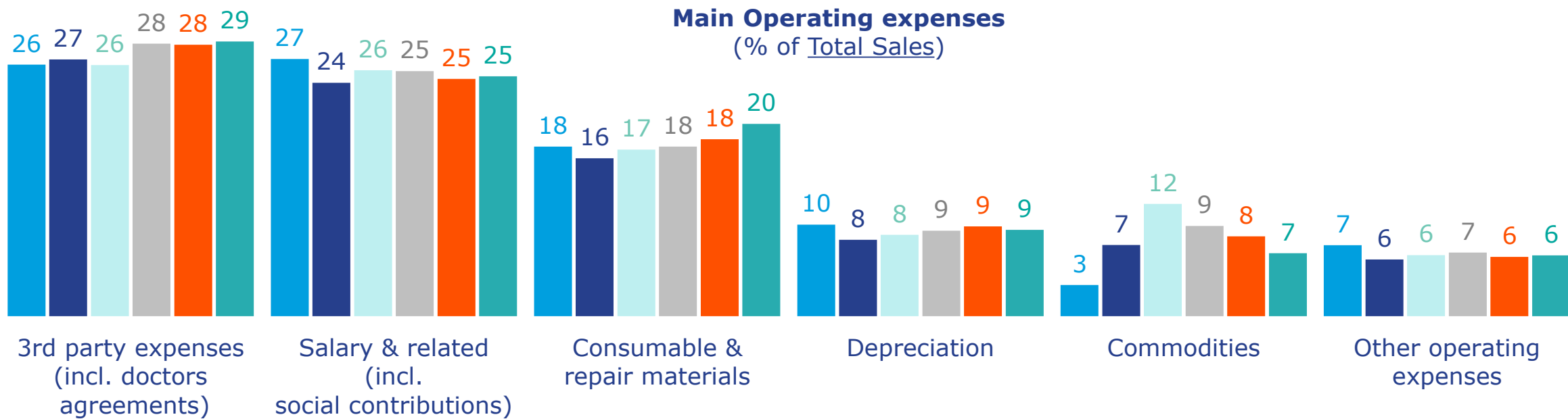
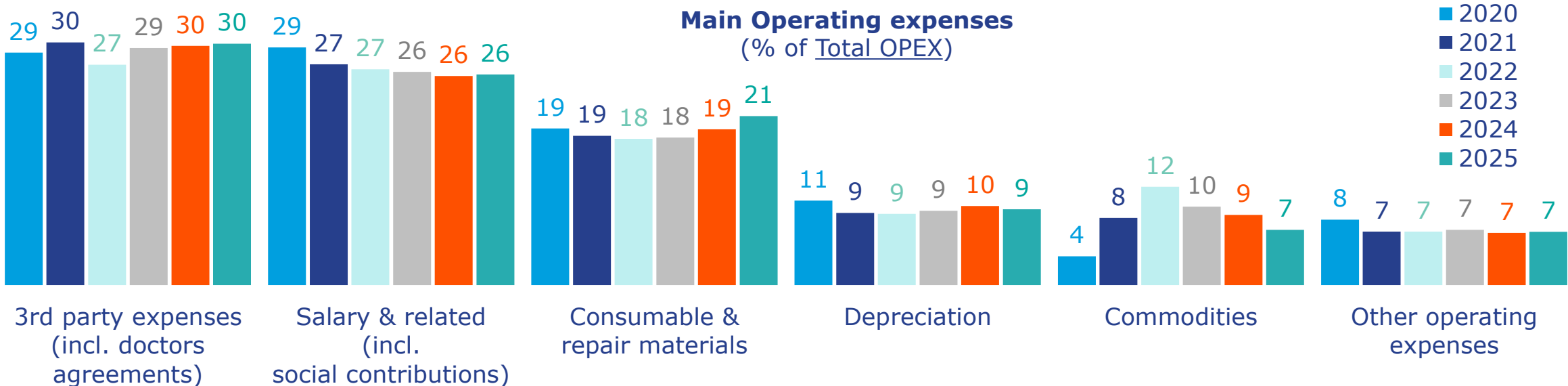
# KPIs by business line



# Consolidated Profit and Loss

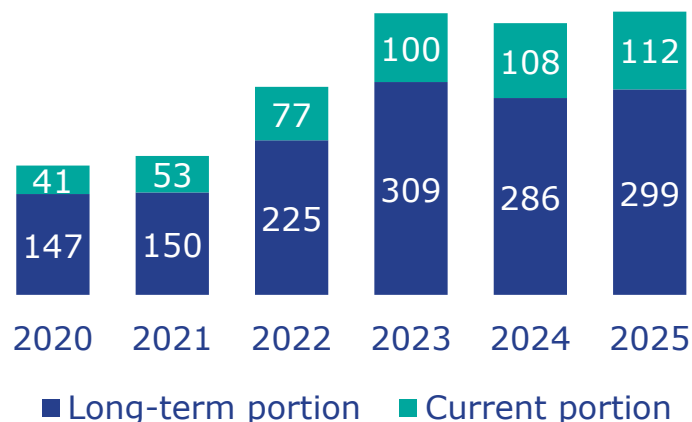
| RON m                      | 2020<br>IFRS   | 2021<br>IFRS     | 2022<br>IFRS     | 2023<br>IFRS     | 2024<br>IFRS     | 2025<br>IFRS     |
|----------------------------|----------------|------------------|------------------|------------------|------------------|------------------|
| Gross sales                | 1,077.4        | 1,427.2          | 1,795.4          | 2,210.4          | 2,715.6          | 3,173.5          |
| Other operating income     | 9.3            | 10.4             | 14.1             | 11.3             | 8.9              | 13.0             |
| <b>OPERATING INCOME</b>    | <b>1,086.7</b> | <b>1,437.6</b>   | <b>1,809.6</b>   | <b>2,221.7</b>   | <b>2,724.4</b>   | <b>3,186.5</b>   |
| <b>OPERATING EXPENSES</b>  | <b>(977.6)</b> | <b>(1,265.7)</b> | <b>(1,715.3)</b> | <b>(2,130.2)</b> | <b>(2,584.0)</b> | <b>(3,027.5)</b> |
| <b>OPERATING PROFIT</b>    | <b>109.1</b>   | <b>171.9</b>     | <b>94.2</b>      | <b>91.5</b>      | <b>140.4</b>     | <b>159.0</b>     |
| <b>EBITDA</b>              | <b>212.0</b>   | <b>285.6</b>     | <b>246.6</b>     | <b>288.9</b>     | <b>395.0</b>     | <b>444.8</b>     |
| Net finance cost           | (23.3)         | (27.5)           | (42.5)           | (78.7)           | (102.6)          | (96.6)           |
| Other financial expenses   | (7.3)          | (8.9)            | (2.2)            | (8.5)            | (0.9)            | (43.2)           |
| <b>FINANCIAL RESULT</b>    | <b>(30.6)</b>  | <b>(36.4)</b>    | <b>(44.7)</b>    | <b>(87.2)</b>    | <b>(101.3)</b>   | <b>(139.9)</b>   |
| <b>RESULT BEFORE TAXES</b> | <b>78.6</b>    | <b>135.4</b>     | <b>49.6</b>      | <b>4.3</b>       | <b>39.1</b>      | <b>19.1</b>      |
| Income tax expense         | (14.8)         | (22.5)           | (12.1)           | (8.5)            | (22.3)           | (22.9)           |
| <b>NET RESULT</b>          | <b>63.8</b>    | <b>112.9</b>     | <b>37.4</b>      | <b>(4.2)</b>     | <b>16.8</b>      | <b>(3.9)</b>     |
| <b>Margins</b>             |                |                  |                  |                  |                  |                  |
| EBIT %                     | 10.1%          | 12.0%            | 5.2%             | 4.1%             | 5.2%             | 5.0%             |
| EBITDA %                   | 19.7%          | 20.0%            | 13.7%            | 13.1%            | 14.5%            | 14.0%            |
| Net result %               | 5.9%           | 7.9%             | 2.1%             | (0.2)%           | 0.5%             | (0.1)%           |

# OPEX Composition

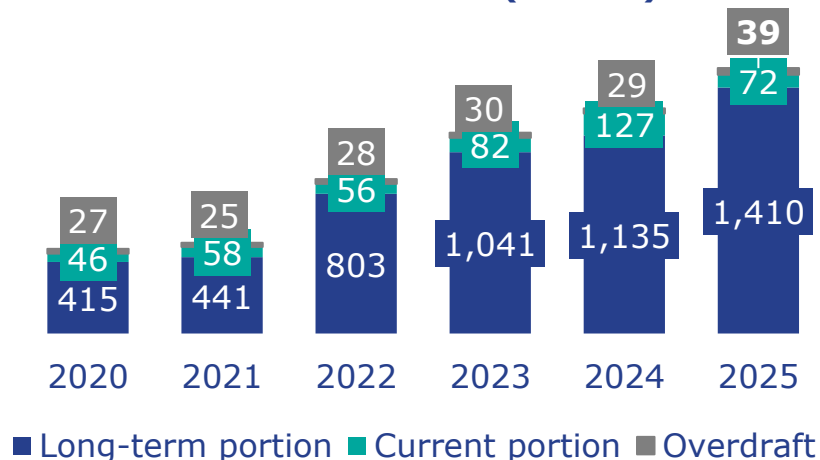


# Financial Position

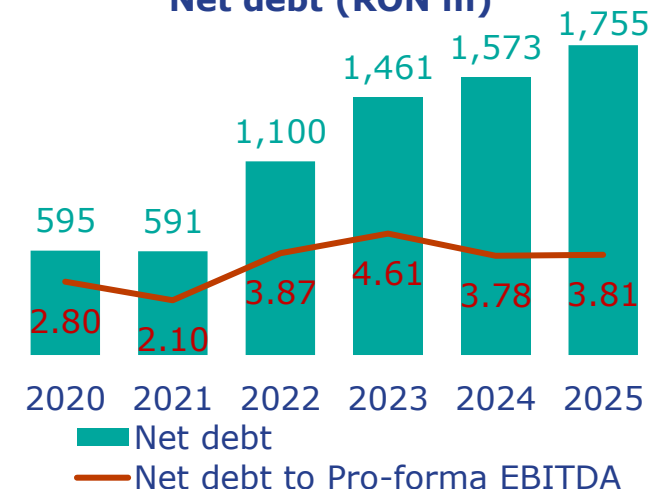
## Leasing liabilities (RON m)



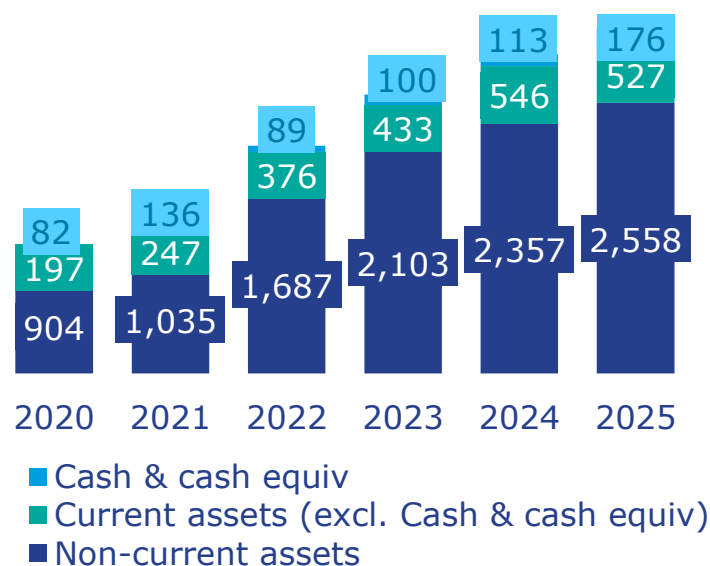
## Financial debt (RON m)



## Net debt (RON m)



## Total Assets (RON m)



## Total Liabilities (RON m)



## Equity (RON m)



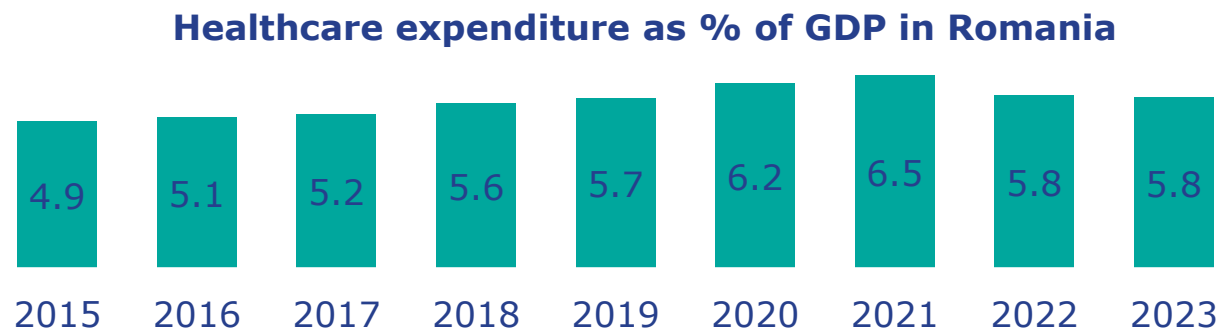
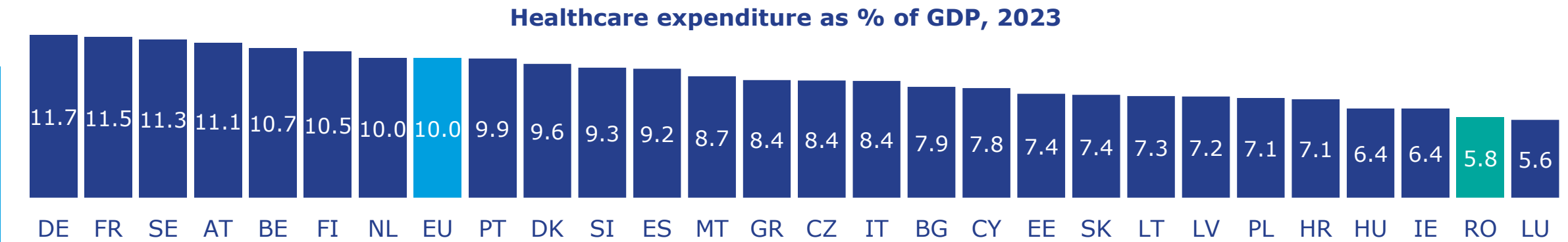
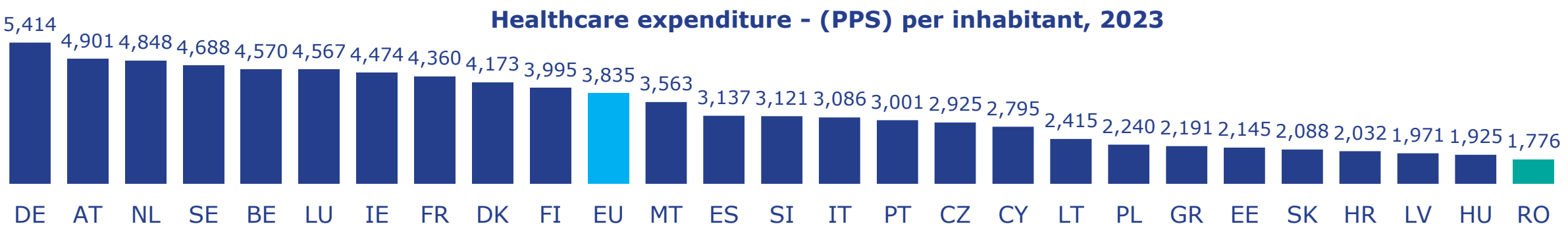
# Cash Flow Evolution

|                                                                              | December 31,   |                |                |                |                |                |
|------------------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| RON m                                                                        | 2020           | 2021           | 2022           | 2023           | 2024           | 2025           |
| <b>Net income before taxes</b>                                               | <b>78.6</b>    | <b>135.4</b>   | <b>49.6</b>    | <b>4.3</b>     | <b>39.1</b>    | <b>19.1</b>    |
| Adjustments for non-monetary items                                           | 146.2          | 151.7          | 195.9          | 288.1          | 364.9          | 426.8          |
| <b>Operating cash flow before working capital and other monetary changes</b> | <b>224.7</b>   | <b>287.1</b>   | <b>245.5</b>   | <b>292.4</b>   | <b>404.1</b>   | <b>445.9</b>   |
| Cash used in working capital changes                                         | (64.2)         | (4.5)          | (16.9)         | (36.5)         | (14.5)         | (117.2)        |
| Other monetary changes (income tax and net interest paid)                    | (31.9)         | (55.2)         | (43.9)         | (72.4)         | (103.9)        | (106.1)        |
| <b>Net cash from operating activities</b>                                    | <b>128.7</b>   | <b>227.4</b>   | <b>184.6</b>   | <b>183.5</b>   | <b>285.6</b>   | <b>222.7</b>   |
| Acquisition of subsidiaries, net of cash acquired                            | (23.7)         | (52.5)         | (316.6)        | (66.5)         | (51.5)         | (10.6)         |
| Purchase of intangible assets                                                | (5.9)          | (5.4)          | (20.4)         | (18.6)         | (19.3)         | (8.5)          |
| Purchase of property, plant and equipment                                    | (83.1)         | (91.5)         | (149.1)        | (201.3)        | (236.7)        | (219.2)        |
| Proceed from sale of fixed assets                                            | -              | -              | -              | -              | -              | 2.7            |
| <b>Net cash used in investing activities</b>                                 | <b>(112.8)</b> | <b>(149.4)</b> | <b>(485.9)</b> | <b>(286.5)</b> | <b>(307.5)</b> | <b>(235.7)</b> |
| <b>Net cash from / (used in) financing activities</b>                        | <b>28.5</b>    | <b>(24.1)</b>  | <b>254.5</b>   | <b>114.2</b>   | <b>34.4</b>    | <b>76.4</b>    |
| <b>Net change in cash and cash equivalents</b>                               | <b>44.3</b>    | <b>53.9</b>    | <b>(46.8)</b>  | <b>11.2</b>    | <b>12.5</b>    | <b>63.4</b>    |
| Cash and cash equivalents beginning of the period                            | 37.7           | 81.9           | 135.9          | 89.1           | 100.3          | 112.8          |
| <b>Cash and cash equivalents end of the period</b>                           | <b>81.9</b>    | <b>135.9</b>   | <b>89.1</b>    | <b>100.3</b>   | <b>112.8</b>   | <b>176.2</b>   |

# Romanian Healthcare System

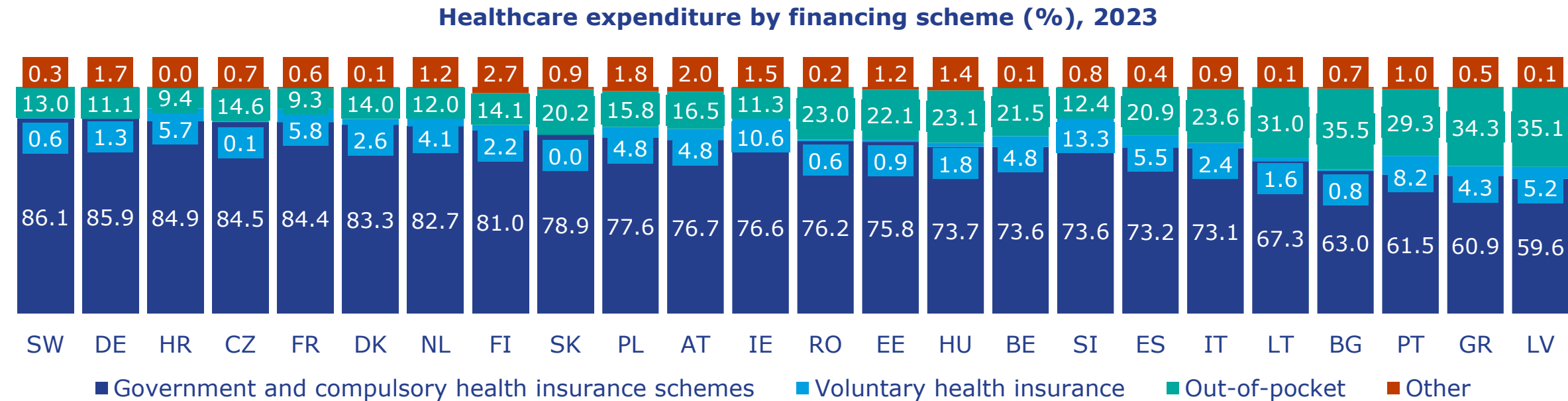
- Healthcare expenditure and GDP
- Healthcare expenditure by financing scheme
- Healthcare expenditure by health provider
- Government and compulsory insurance spending
- Out-of-pocket spending
- Top Romanian private healthcare providers

# Romanian Healthcare System

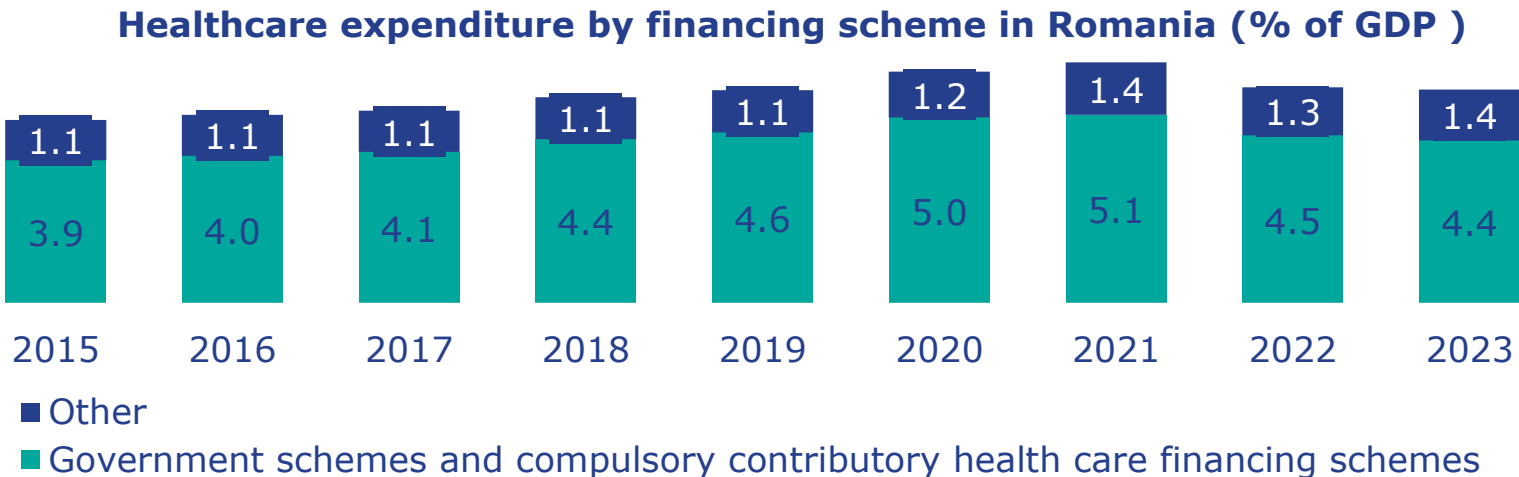


Source: Eurostat

# Romanian Healthcare System



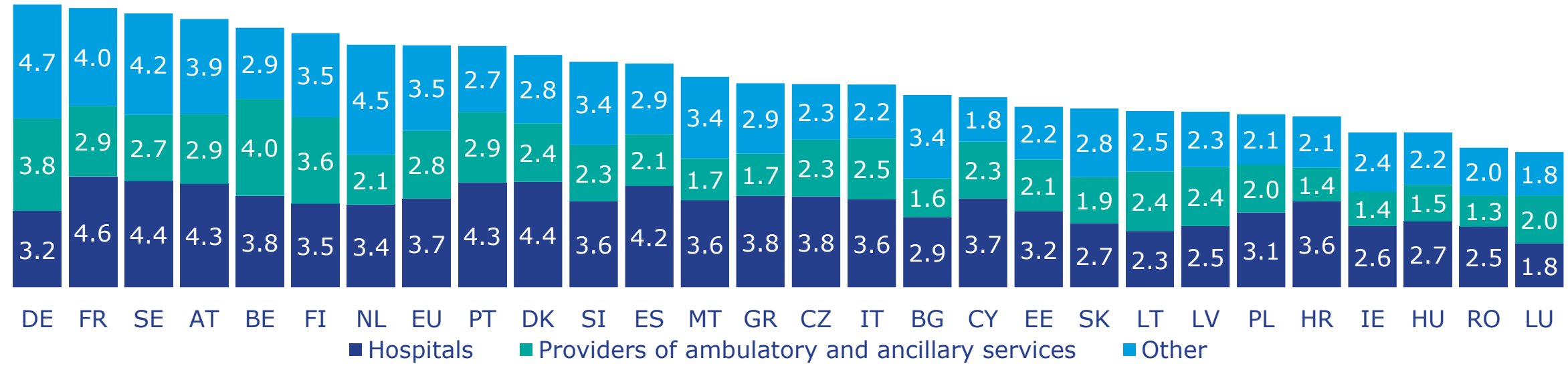
Source: OECD Health at a Glance 2025 report.



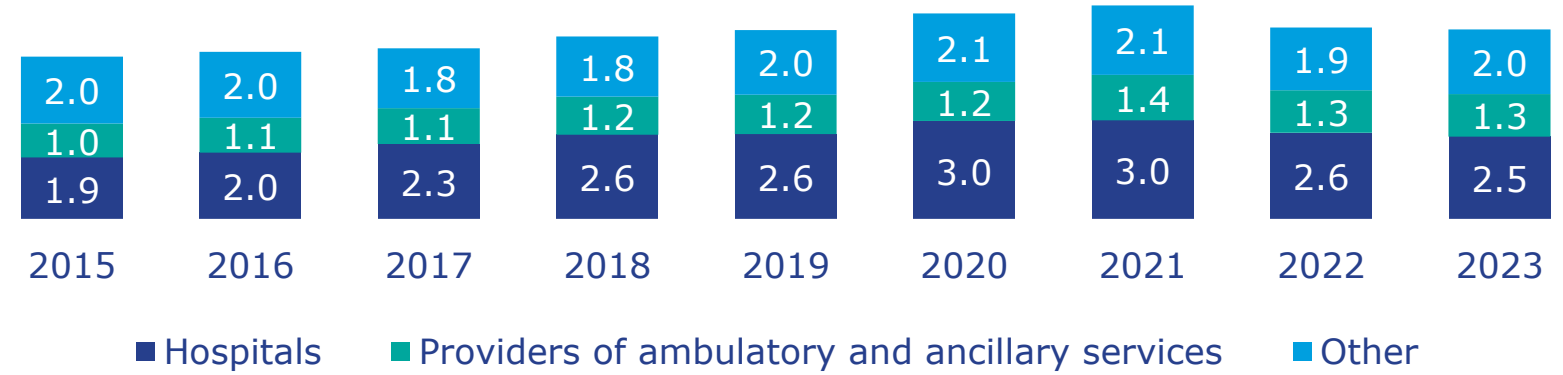
Source: Eurostat

# Romanian Healthcare System

Healthcare expenditure by health provider (% of GDP), 2023



Healthcare expenditure by health provider in Romania (% of GDP)

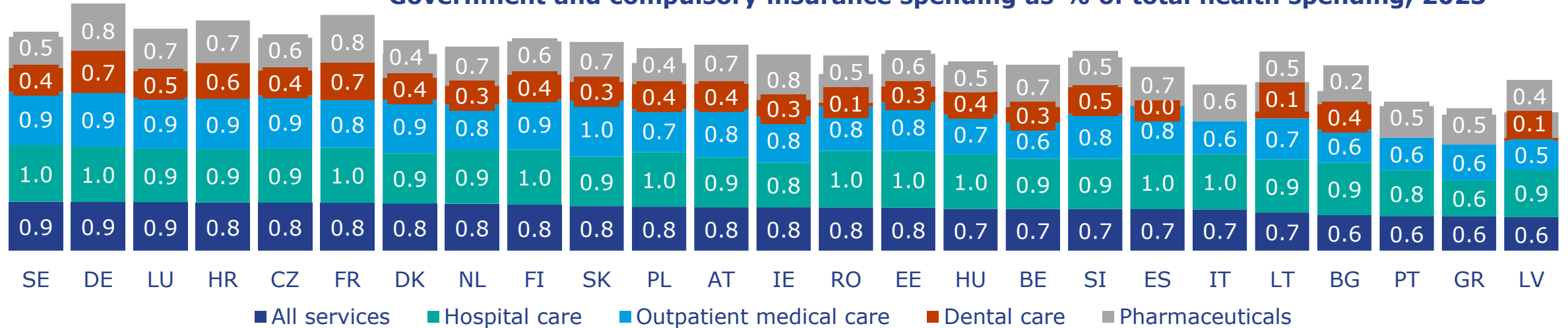


Source: Eurostat

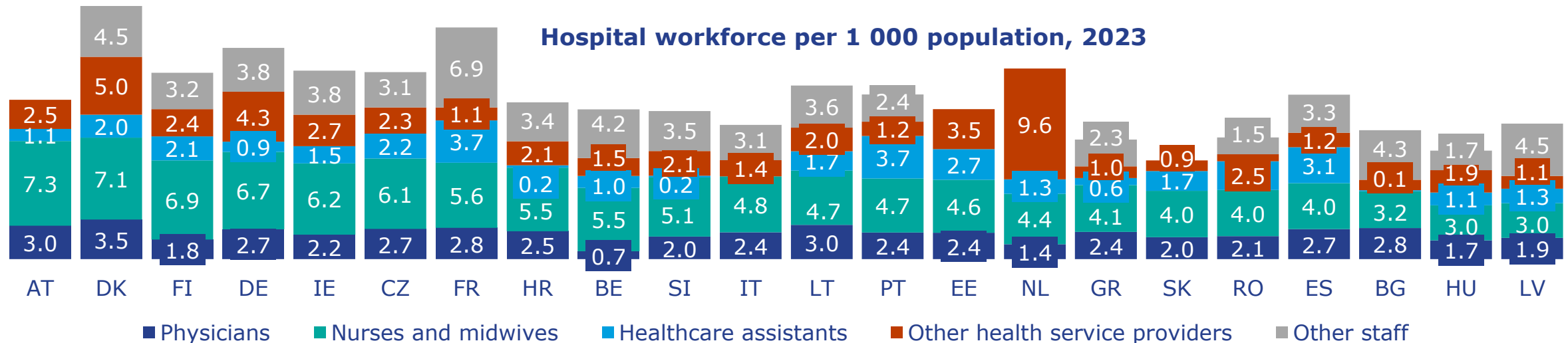
Providers of ambulatory and ancillary services include ambulatory, laboratories, imaging centers, other diagnostic and technical services, and ambulance services.  
Other includes residential long-term care facilities and other healthcare services and medical goods providers.

# Romanian Healthcare System

Government and compulsory insurance spending as % of total health spending, 2023



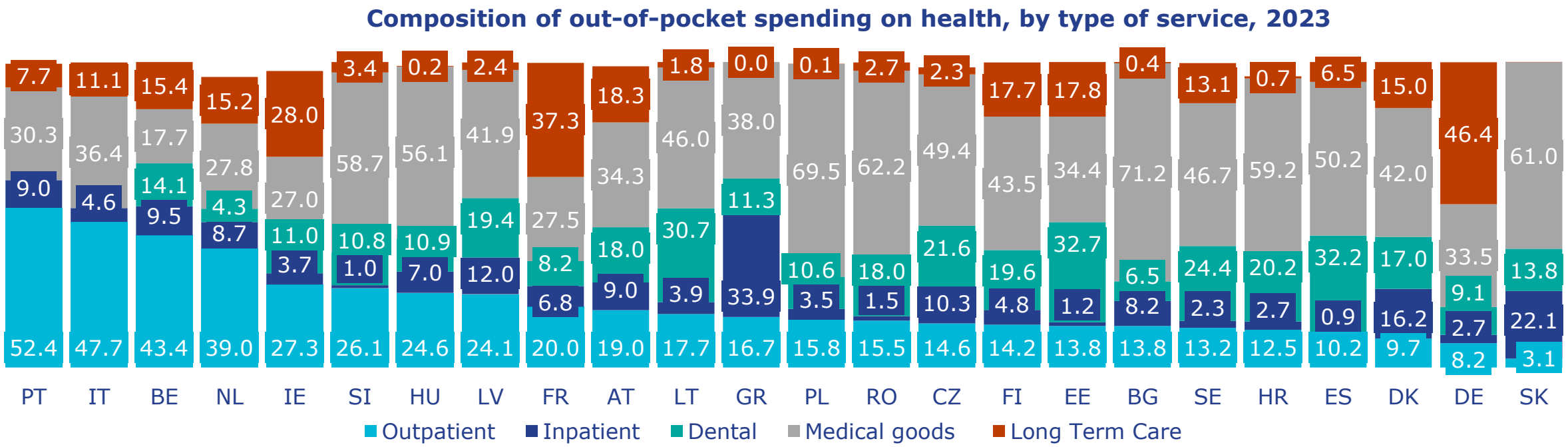
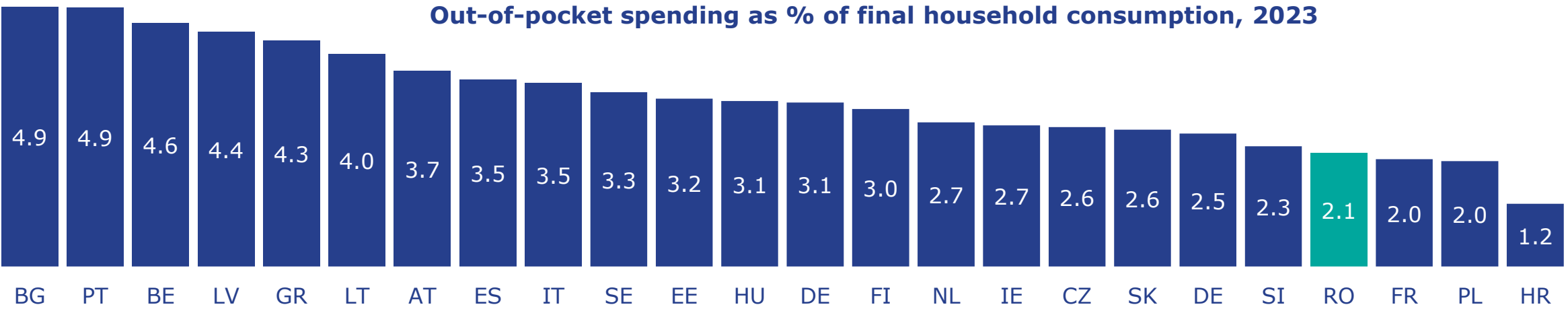
Hospital workforce per 1 000 population, 2023



Source: OECD Health at a Glance 2025 report.

Healthcare assistants include nursing aides, care assistants, and personal care workers. Other health service providers include pharmacists, physiotherapists, occupational therapists, psychologists, dietitians, radiographers.

# Romanian Healthcare System



Source: OECD Health at a Glance 2025 report.

# Top Romanian private healthcare providers

## Top 5 Private Healthcare Providers in Romania

| Company      | Revenues, RON m |                |                |
|--------------|-----------------|----------------|----------------|
|              | 2023            | 2024           | 2025           |
| MedLife      | 2,210.0         | 2,715.6        | 3,173.5        |
| Regina Maria | 1,900.0         | 2,310.3        | 2,505.1        |
| Medicover    | 1,065.0         | 1,339.7        | 1,611.3        |
| Sanador      | 707.0           | 746.9          | 789.5          |
| Affidea      | 361.0           | 415.5          | 750.0          |
| <b>TOTAL</b> | <b>6,243.0</b>  | <b>7,528.0</b> | <b>8,829.4</b> |



Thank you!