

# MedLife Group

*April 2026*



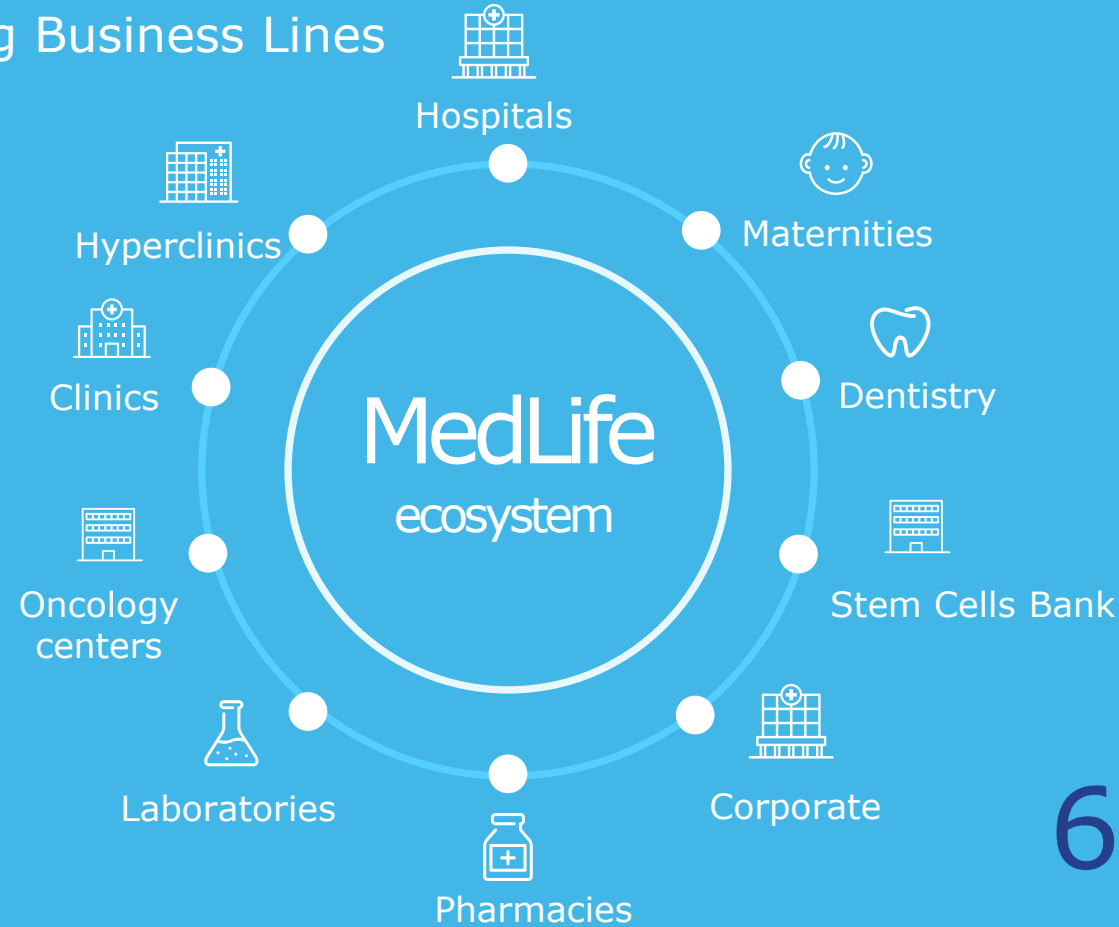


- Hospitals
  - Clinics
  - Maternities
  - Laboratories
  - Hyperclinics
  - Oncology centers
  - Pharmacies
  - Dentistry Centers

# MedLife Medical System: Unique Revenue Capture Model

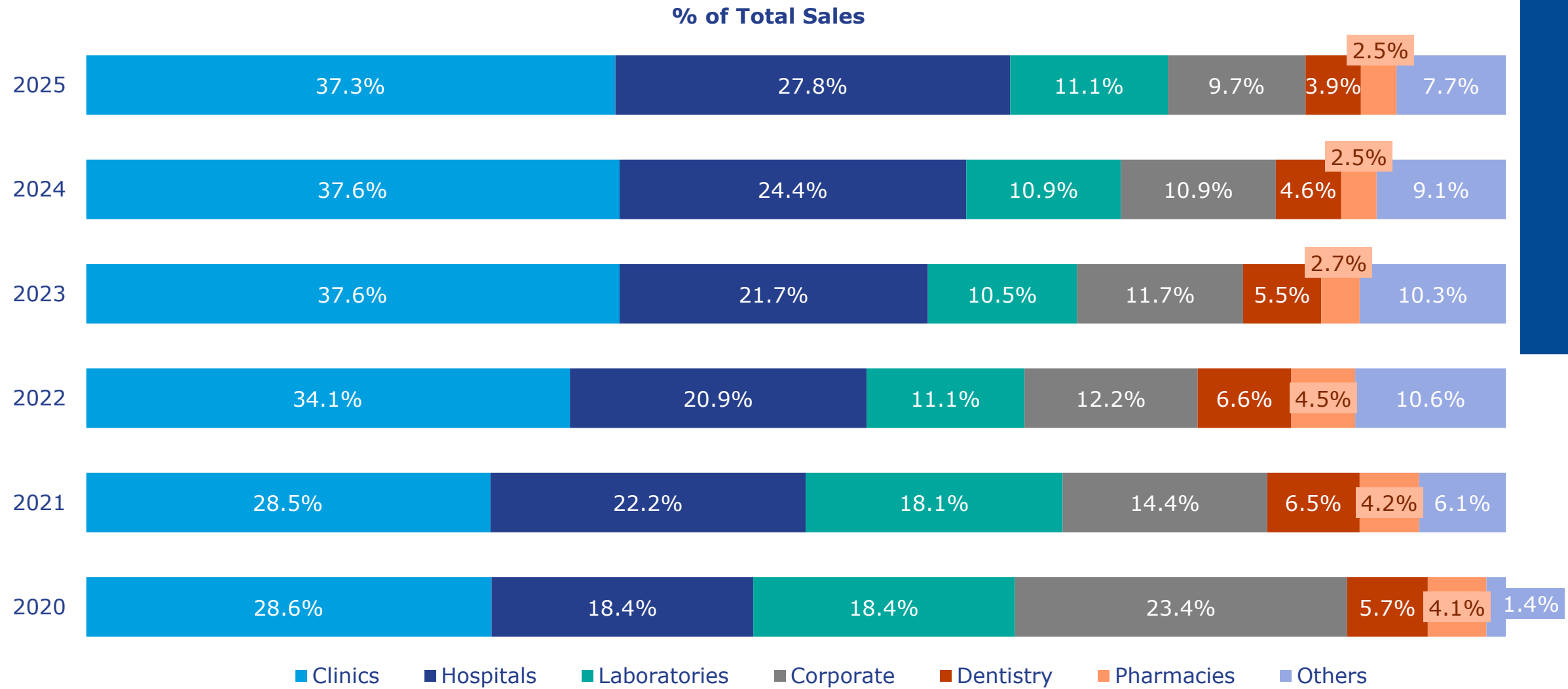
Balanced and highly synergic business model, with mutually reinforcing business lines

## Flow of Referrals Among Business Lines



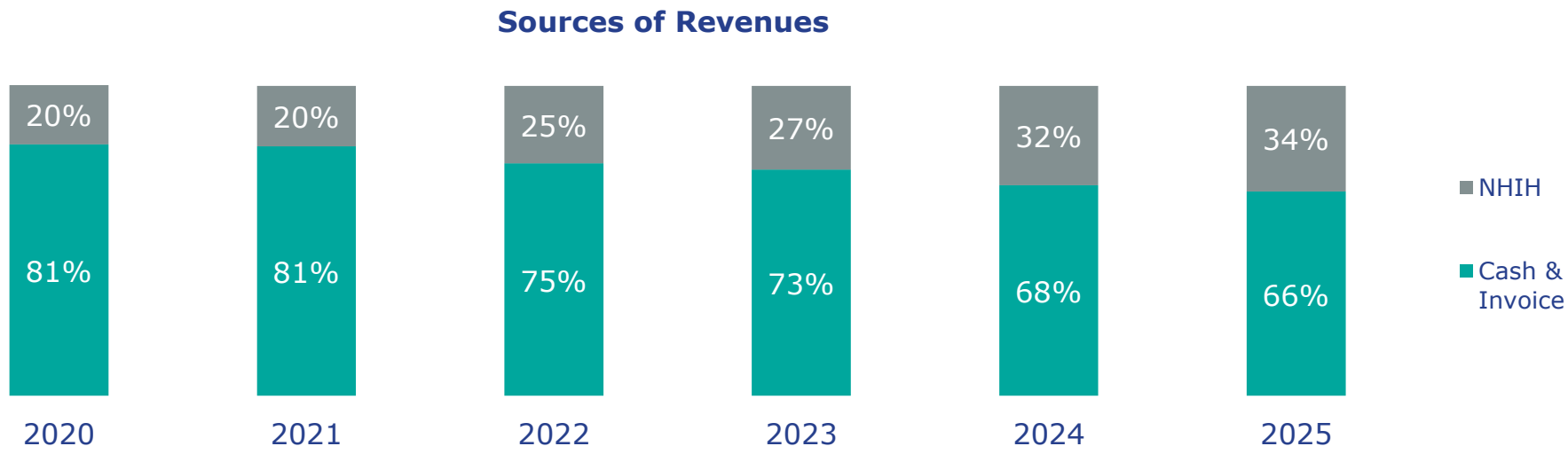
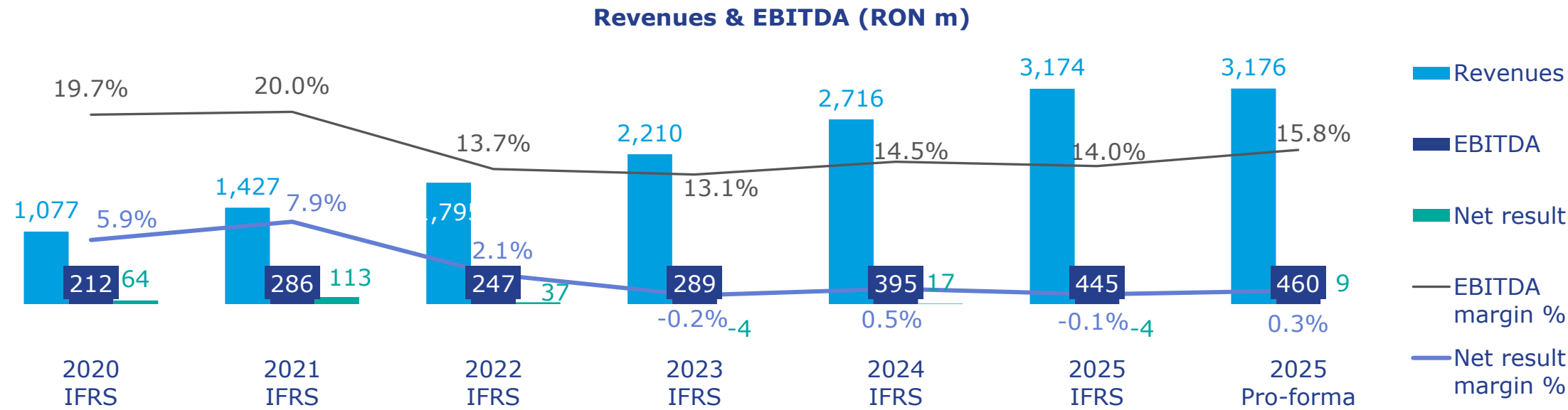
over  
**6.5 million**  
unique patients

# Sales by business lines

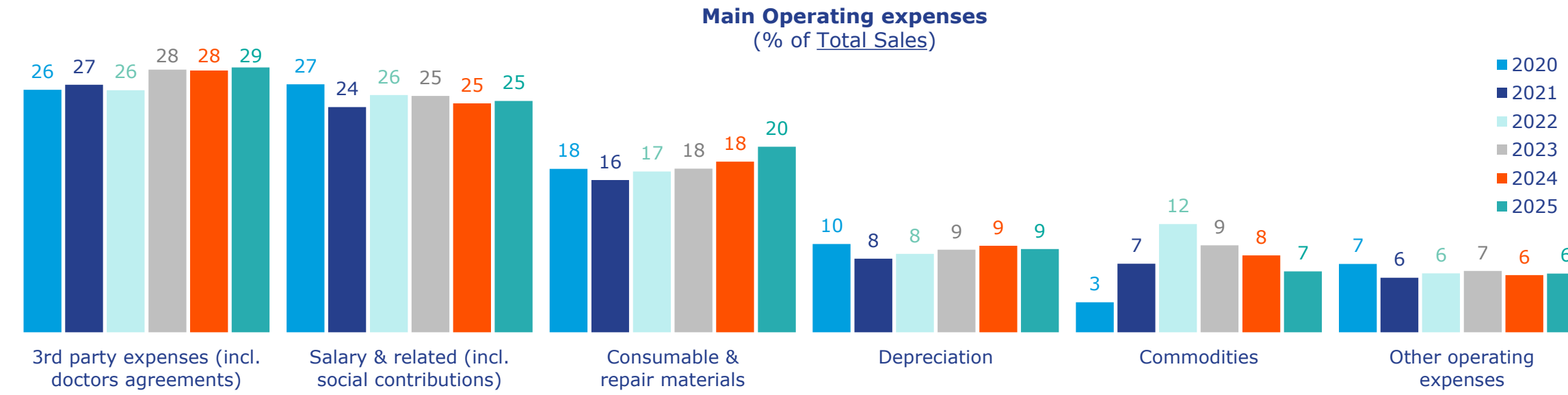
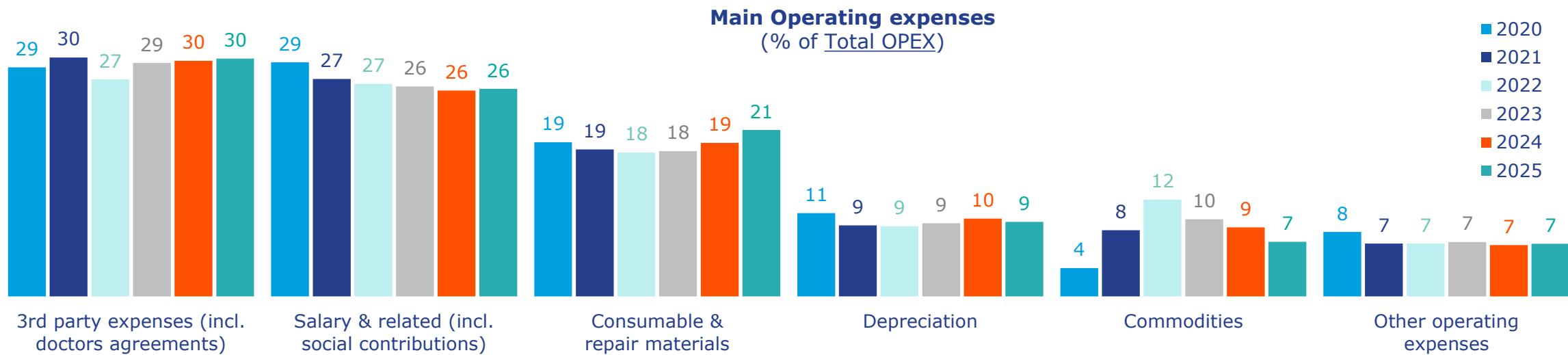


*\*Others includes revenues from: the Pharmachem distribution subsidiary, the wellness services, the Stem Cells Bank revenues, and other types of revenues.*

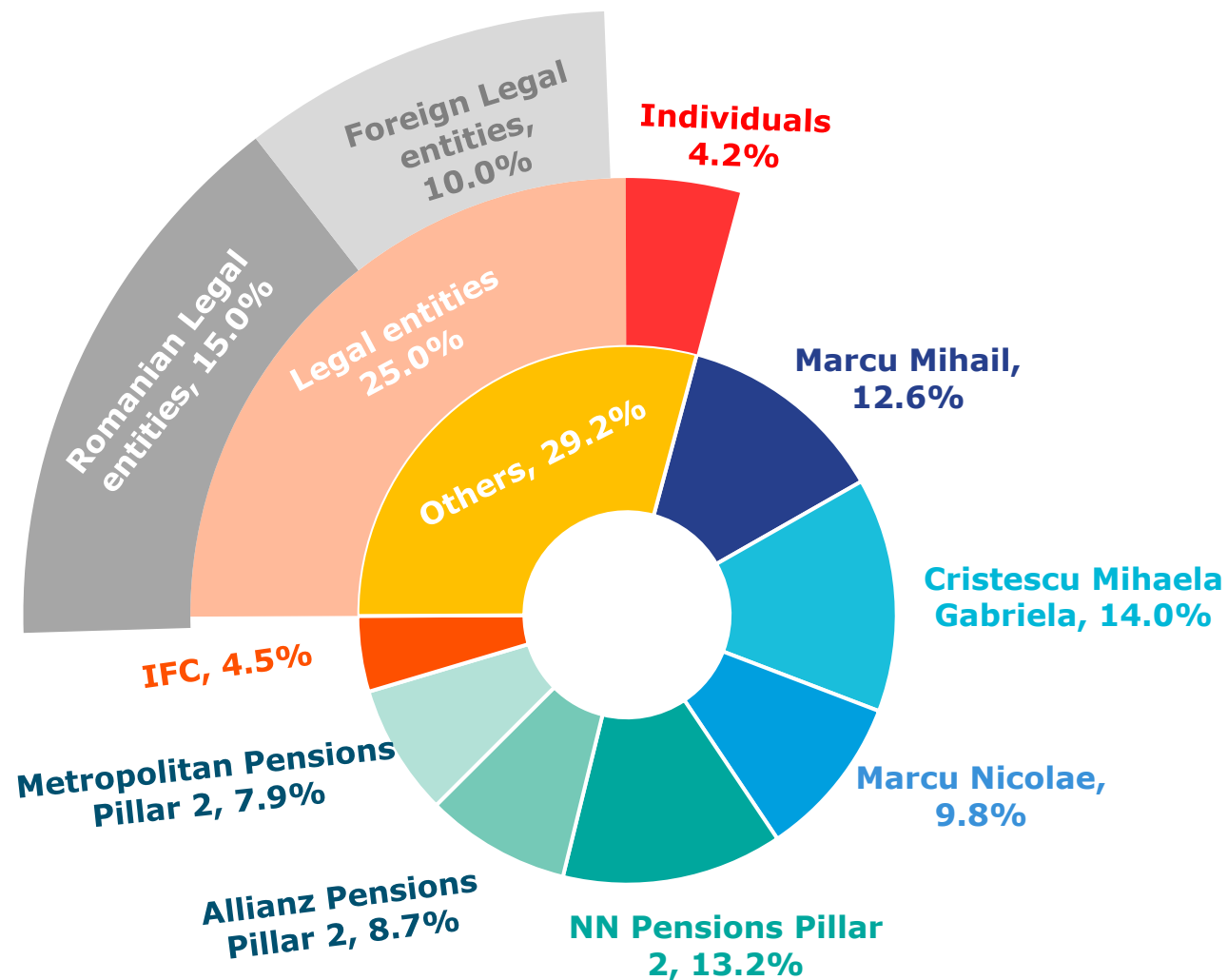
# Sales & EBITDA annual evolution



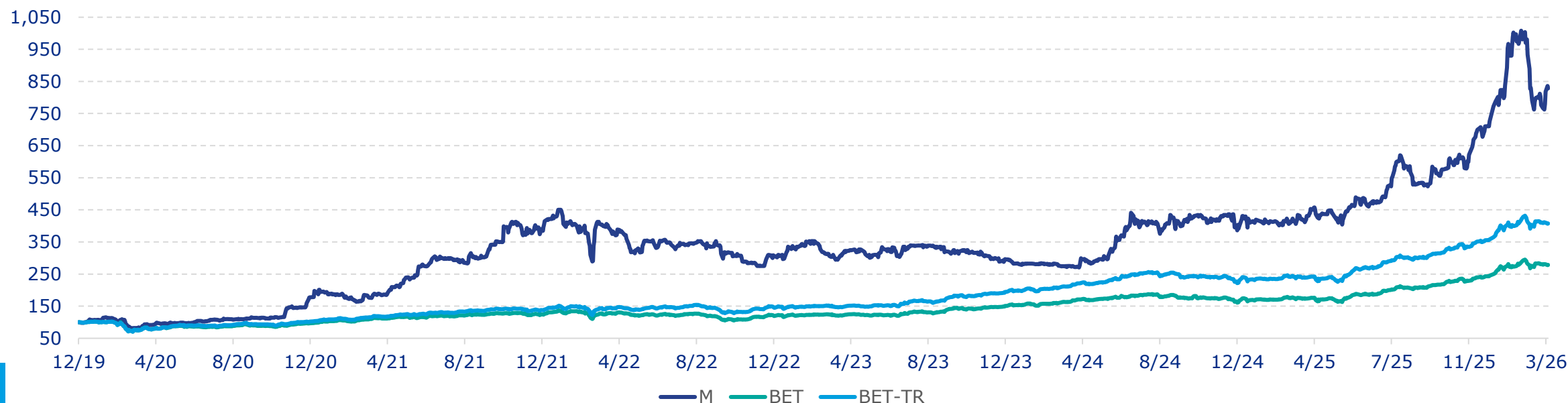
# OPEX Composition



# Shareholder structure as at 31 December 2025



# MedLife on BVB



| Trading perf.<br>(as at 31 Mar '26) | Price Var.<br>(%) | Volume<br>(mn) | AVDT<br>(k) | Value<br>(RON mn) | AVDT<br>(RON mn) |
|-------------------------------------|-------------------|----------------|-------------|-------------------|------------------|
| 2025                                | 77.2              | 42.0           | 170.9       | 301.0             | 1.2              |
| 2026 YTD                            | 14.2              | 12.5           | 208.2       | 156.5             | 2.6              |
| 12mo                                | 83.7              | 45.8           | 185.3       | 405.7             | 1.6              |
| 6mo                                 | 49.9              | 22.2           | 183.5       | 243.1             | 2.0              |
| 1mo                                 | (11.2)            | 3.2            | 146.7       | 36.9              | 1.7              |
| Market cap.                         |                   |                | 6,250.2     |                   |                  |

## Index inclusion

|              |                                                                                    |
|--------------|------------------------------------------------------------------------------------|
| BVB          | BET-XT   BETPlus   BET-TR   BET-XT-TR   BET-TRN   BET-XT-TRN   BET-BK   BET   ROTX |
| FTSE Russell | FTSE Emerging Markets Global Small Cap   FTSE Frontier Markets                     |
| MSCI         | MSCI Frontier IMI   MSCI Romania IMI                                               |

# 2026 Consolidated Budget

|                                       | Financial year         |                        |                 |
|---------------------------------------|------------------------|------------------------|-----------------|
|                                       | 2025<br>IFRS, audited  | 2026<br>Budget         | Variance        |
| <i>(RON, unless otherwise stated)</i> |                        |                        |                 |
| Revenue from contracts with customers | 3,173,518,743          | 3,528,888,010          | 11.2%           |
| Other operating revenues              | 13,006,001             | 9,138,121              | (29.7)%         |
| <b>OPERATING INCOME</b>               | <b>3,186,524,744</b>   | <b>3,538,026,132</b>   | <b>11.0%</b>    |
| <b>OPERATING EXPENSES</b>             | <b>(3,027,530,014)</b> | <b>(3,340,130,583)</b> | <b>10.3%</b>    |
| <b>EBITDA</b>                         | <b>444,787,561</b>     | <b>511,966,582</b>     | <b>15.1%</b>    |
| <i>EBITDA margin (%)</i>              | <i>14.0%</i>           | <i>14.5%</i>           |                 |
| <b>OPERATING PROFIT</b>               | <b>158,994,730</b>     | <b>197,895,549</b>     | <b>24.5%</b>    |
| <i>OPERATING PROFIT margin (%)</i>    | <i>5.0%</i>            | <i>5.6%</i>            |                 |
| <b>FINANCIAL RESULT</b>               | <b>(139,857,083)</b>   | <b>(137,825,346)</b>   | <b>(1.5)%</b>   |
| <b>NET RESULT</b>                     | <b>(3,850,654)</b>     | <b>35,927,866</b>      | <b>1,033.0%</b> |
| <i>NET RESULT margin (%)</i>          | <i>(0.12)%</i>         | <i>1.02%</i>           |                 |

# 2026 Outlook

- Consumption slowed down slightly, especially in the last quarter of 2025, but health remains a constant priority for Romanians. We believe that the recent measures taken by the Government are starting to take effect and the economy will return to a positive trend. We continue to closely monitor the impact of the current macro environment on the purchasing power, and we are ready to address potential challenges while maintaining and protecting growth and stability.
- In the short to medium term, we expect the Group to remain on a stable course, maintaining a disciplined approach while leveraging available resources and opportunities to support strategic investments and respond effectively to the evolving macroeconomic landscape.
- We remain focused on driving operational efficiency and allocating resources strategically. All future investments will be evaluated with careful consideration of market conditions and our broader business priorities.

## Strategic priorities

### Genetic testing project

In October 2025 we launched **Longevity100+**, the 1<sup>st</sup> and largest genetic testing program in the region. In 2026, our first major initiative is to bring the genetic testing under the **Longevity100+** program to a large scale, providing patients with access to personalized prevention and diagnosis.

### Technology innovation

We will continue to further expand and accelerate initiatives aimed at integrating AI, digital technologies and robotics into daily operations, supporting doctors in their decision-making and delivery of fully integrated medical care, in which innovation is combined with the experience and expertise of our specialists.

### Further growth

We will continue to pursue strategic growth through acquisitions, with a focus on complementary fields such as aesthetics, sports and wellness with the objective of enhancing integrated healthcare platform.

Also, we will prioritize the development of niche centers, expanding opportunities in specialized medicine and delivering more personalized services.



Thank you!